WASHINGTON STATE BAR ASSOCIATION

Financial Reports

(Unaudited)

Year to Date July 31, 2024

Prepared by Maggie Yu, Controller

Submitted by Tiffany Lynch, Director of Finance August 20, 2024

Washington State Bar Association Financial Summary Compared to Fiscal Year 2024 Budget For the Period from July 1, 2024 to July 31, 2024

| | Actual | Reforecasted | Actual Indirect | Reforecasted Indirect | Actual Direct | Reforecasted Direct | Actual Total | Reforecasted Total | Actual Net | Reforecasted Net |
|---|------------|--------------|------------------------------|--------------------------|------------------|------------------------|------------------------------|-----------------------|-------------------------------|---------------------|
| Category | Revenues | Revenues | Expenses | Expenses | Expenses | Expenses | Expenses | Expenses | Result | Result |
| Access to Justice | _ | - | 190,385 | 246,721 | 39,793 | 94,100 | 230,177 | 340,821 | (230,177) | (340,821) |
| Admissions/Bar Exam | 1,245,090 | 1,300,740 | 739,382 | 892,601 | 303,122 | 449,245 | 1,042,504 | 1,341,846 | 202,586 | (41,106) |
| Advancement FTE | | - | 305,558 | 369,375 | 3,931 | 8,424 | 309,488 | 377,799 | (309,488) | (377,799) |
| Bar News | 490,059 | 610,100 | 290,828 | 348,179 | 296,225 | 364,960 | 587,053 | 713,139 | (96,995) | (103,039) |
| Board of Governors | - | - | 142,345 | 186,679 | 231,314 | 385,800 | 373,659 | 572,479 | (373,659) | (572,479) |
| Character & Fitness Board | - | - | 120,352 | 146,219 | 2,750 | 33,000 | 123,103 | 179,219 | (123,103) | (179,219) |
| Communications Strategies | 4,314 | 500 | 509,973 | 688,499 | 68,874 | 134,015 | 578,847 | 822,514 | (574,533) | (822,014) |
| Communications Strategies FTE | | - | 205,868 | 247,980 | - | - | 205,868 | 247,980 | (205,868) | (247,980) |
| Discipline | 56,984 | 119,000 | 4,879,992 | 6,045,036 | 145,586 | 184,630 | 5,025,578 | 6,229,667 | (4,968,594) | (6,110,667) |
| Diversity | 135,000 | 135,000 | 212,501 | 362,337 | 65,559 | 117,700 | 278,060 | 480,037 | (143,060) | (345,037) |
| Finance | 884,663 | 650,000 | 928,113 | 1,151,069 | 4,551 | 2,640 | 932,664 | 1,153,709 | (48,001) | (503,709) |
| Foundation | - | - | 138,681 | 169,428 | 7,163 | 10,650 | 145,845 | 180,078 | (145,845) | (180,078) |
| Human Resources | - | - | 625,419 | 625,154 | - | - | 625,419 | 625,154 | (625,419) | (625,154) |
| Law Clerk Program | 196,068 | 207,200 | 136,883 | 168,171 | 6,061 | 19,735 | 142,945 | 187,907 | 53,123 | 19,293 |
| Legislative | - | - | 208,322 | 255,640 | 16,916 | 25,735 | 225,238 | 281,375 | (225,238) | (281,375) |
| Legal Lunchbox | 34,039 | 29,000 | 41,577 | 48,255 | 6,067 | 7,675 | 47,644 | 55,930 | (13,605) | (26,930) |
| Licensing and Membership Records | 475,516 | 450,900 | 545,987 | 652,394 | 33,978 | 44,777 | 579,965 | 697,171 | (104,449) | (246,271) |
| Licensing Fees | 14,297,891 | 17,320,499 | - | - | - | - | 0 | - | 14,297,891 | 17,320,499 |
| Limited License Legal Technician | 14,631 | 20,712 | 66,447 | 81,130 | 1,118 | 14,240 | 67,565 | 95,370 | (52,934) | (74,658) |
| Limited Practice Officers | 160,034 | 202,000 | 91,309 | 112,079 | 20,163 | 24,625 | 111,472 | 136,704 | 48,562 | 65,296 |
| Mandatory CLE | 1,275,397 | 1,113,800 | 639,312 | 783,630 | 102,592 | 139,999 | 741,904 | 923,629 | 533,493 | 190,171 |
| Member Wellness Program | 11,050 | 7,500 | 196,886 | 236,881 | 1,897 | 3,612 | 198,783 | 240,493 | (187,733) | (232,993) |
| Member Services & Engagement | 16,113 | 10,800 | 233,389 | 297,790 | 30,855 | 94,395 | 264,244 | 392,185 | (248,131) | (381,385) |
| Mini CLE | - | - | 94,633 | 116,330 | - | - | 94,633 | 116,330 | (94,633) | (116,330) |
| New Member Education | 129,098 | 67,000 | 84,297 | 106,078 | 1,254 | 1,750 | 85,551 | 107,828 | 43,547 | (40,828) |
| Office of General Counsel | 427 | - | 868,722 | 1,083,147 | 2,632 | 25,824 | 871,354 | 1,108,971 | (870,928) | (1,108,971) |
| Office of the Executive Director | - | - | 587,155 | 702,850 | 110,553 | 114,622 | 697,709 | 817,472 | (697,709) | (817,472) |
| OGC-Disciplinary Board | - | - | 174,658 | 205,120 | 112,950 | 98,000 | 287,609 | 303,120 | (287,609) | (303,120) |
| Practice of Law Board | - | - | 69,435 | 84,860 | 1,157 | 12,000 | 70,592 | 96,860 | (70,592) | (96,860) |
| Practice Management Assistance | 56,717 | 62,000 | 111,638 | 136,963 | 84,300 | 75,760 | 195,938 | 212,723 | (139,220) | (150,723) |
| Professional Responsibility Program | - | - | 192,964 | 234,403 | 2,346 | 3,000 | 195,311 | 237,403 | (195,311) | (237,403) |
| Public Service Programs | 130,000 | 130,000 | 164,253 | 219,330 | 159,324 | 297,409 | 323,577 | 516,739 | (193,577) | (386,739) |
| Publication and Design Services | - | - | 100,178 | 122,320 | 4,840 | 4,300 | 105,018 | 126,620 | (105,018) | (126,620) |
| Regulatory Services FTE | | | 439,318 | 539,250 | 6,539 | 8,500 | 445,857 | 547,750 | (445,857) | (547,750) |
| Sections Administration | 365,054 | 297,786 | 245,204 | 300,288 | 470 | 3,050 | 245,674 | 303,338 | 119,380 | (5,552) |
| Service Center | - | - | 596,254 | 724,952 | 1,980 | 4,560 | 598,234 | 729,512 | (598,234) | (729,512) |
| Volunteer Engagement | - | - | 81,736 | 99,534 | 10,923 | 17,800 | 92,659 | 117,333.53 | (92,659) | (117,334) |
| Technology | - | - | 1,770,465 | 2,087,445 | - | - | 1,770,465 | 2,087,445 | (1,770,465) | (2,087,445) |
| Subtotal General Fund | 19,978,145 | 22,734,537 | 17,030,422 | 20,878,112 | 1,887,785 | 2,826,533 | 18,918,207 | 23,704,645 | 1,059,938 | (970,108) |
| Expenses using reserve funds | | | 151,402 | | | | 151,402 | (311,547) | (151,402) | 311,547 |
| Total General Fund - Net Result from Operations | | | 16,879,020 | | | | 16,879,020 | 23,393,098 | 1,211,340 | (658,561) |
| Percentage of Budget | 88% | | 82% | | 67% | | 80% | | | |
| CLE-Seminars and Products | 1,543,477 | 1,605,300 | 846,558 | 1,050,884 | 180,603 | 295,117 | 1,027,161 | 1,346,001 | 516,316 | 259,299 |
| CLE - Deskbooks | 65,261 | 136,500 | 210,302 | 256,391 | 7,944 | 26,375 | 218,247 | 282,766 | (152,985) | (146,266) |
| Total CLE | 1,608,738 | 1,741,800 | 1,056,860 | 1,307,275 | 188,547 | 321,492 | 1,245,408 | 1,628,767 | 363,331 | 113,033 |
| Percentage of Budget | 92% | | 81% | | 59% | | 76% | | | 22,225 |
| Expenses using reserve funds | | | 10,801 | | | | 10,801 | (22,225) | (10,801) | 135,258 |
| Total CLE Fund - Net Result from Operations | | | 1,046,060 | | | | 1,046,060 | 1,606,542 | 374,132 | |
| Total All Sections | 625,694 | 688,964 | - | - | 633,397 | 1,017,566 | 633,397 | 1,017,566 | (7,703) | (328,603) |
| Total All Sections | 025,094 | 000,904 | - | - | 033,397 | 1,017,300 | 055,597 | 1,017,300 | (7,703) | (328,003) |
| Client Protection Fund-Restricted | 798,011 | 715,930 | 153,584 | 188,214 | 27,231 | 505,200 | 180,815 | 693,414 | 617,196 | 22,516 |
| | /70,011 | /13,930 | 1,393 | 100,214 | 21,231 | 505,200 | 1,393 | (2,865) | (1,393) | 2,865 |
| Expenses using reserve funds | | | 1,393 | | | | 1,393 | (2,803) | (1,393) | 2,803 |
| Total CPF Fund - Net Result from Operations | | | 152,192 | | | | 152,192 | 690,549 | 618,588 | 25,381 |
| Totals | 23,010,588 | 25,881,231 | 18,240,867 | 22,373,601 | 2,736,960 | 4,670,791 | 20,977,827 | 27,044,392 | 2,032,762 | (1,163,162) |
| Totals Net of Use of Facilities Reserve Funds | | | 163,596 18,077,271 | | | | 163,596 20,814,231 | 26,707,755 | (163,596) 2,196,357 | (826,525) |
| Percentage of Budget | 89% | | 82% | | 59% | | 78% | | | |

| | Fund Balances | 2024 Reforecasted | Fund Balances | |
|--|----------------|-------------------|---------------|--|
| Summary of Fund Balances: | Sept. 30, 2023 | Fund Balances | Year to date | |
| Restricted Funds: | | | | |
| Client Protection Fund | 4,513,398 | 4,535,914 | 5,131,986 | |
| Board-Designated Funds (Non-General Fund): | | | | |
| CLE Fund Balance | 1,177,163 | 1,290,196 | 1,551,295 | |
| Section Funds | 1,970,404 | 1,641,801 | 1,962,701 | |
| Board-Designated Funds (General Fund): | | | | |
| Operating Reserve Fund | 2,000,000 | 2,000,000 | 2,000,000 | |
| Facilities Reserve Fund | 2,700,000 | 2,700,000 | 2,536,404 | |
| Unrestricted Funds (General Fund): | | | | |
| Unrestricted General Fund | 5,149,490 | 4,490,929 | 6,360,830 | |
| Total General Fund Balance | 9,849,490 | 9,190,929 | 10,897,235 | |
| Net Change in Total General Fund Balance | | (658,561) | 1,059,938 | |
| Total Fund Balance | 17,510,455 | 16,658,840 | 19,543,217 | |
| Net Change In Fund Balance | | (851,615) | 2,032,762 | |

Washington State Bar Association Analysis of Cash Investments As of July 31, 2024

Checking & Savings Accounts

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|----------|------|------|----|----------|
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| | | | | |

| Checking |
|----------|
|----------|

| <u>Bank</u> | <u>Account</u> | <u>Amount</u> |
|-------------|----------------|---------------|
| Wells Fargo | General | 1,476,256 |

Total

| <u>Investments</u> | Rate (yield) | <u>Amount</u> |
|-----------------------------|--------------|---------------|
| Wells Fargo Money Market | 5.30% | 80,477 |
| UBS Financial Money Market | 5.25% | 904,169 |
| Morgan Stanley Money Market | 5.15% | 959,094 |
| Merrill Lynch Money Market | 5.24% | 2,178,980 |
| CDs/Treasuries | see list | 15,446,617 |

General Fund Total 21,045,592

Client Protection Fund

Checking

| <u>Bank</u> | <u>Amount</u> |
|-------------|---------------|
| Wells Fargo | 299,225 |

| <u>Investments</u> | Rate (yield) | <u>Amount</u> |
|-----------------------------|--------------|---------------|
| Wells Fargo Money Market | 5.30% | 2,346,001 |
| Morgan Stanley Money Market | 4.60% | 116,880 |
| CDs/Treasuries | see list | 2,743,737 |

Client Protection Fund Total 5,505,843

Grand Total Cash & Investments 26,551,436

Washington State Bar Association Analysis of Cash Investments As of July 31, 2024

General Fund

| General Fund | | | | | | |
|-----------------------------|--------------|-----------------------|----------------------|-----------------------|-------------------------|---------------|
| <u>Bank</u> | <u>Yield</u> | Term <u>Months</u> | Trade <u>Date</u> | Settle <u>Date</u> | Maturity <u>Date</u> | <u>Amount</u> |
| From WF | | | | | | |
| US Treasury Bill | 5.25% | 4 | 4/16/2024 | 4/17/2024 | 8/13/2024 | 245,827 |
| Texas Capital Bank CD | 5.25% | 12 | 8/9/2023 | 8/16/2023 | 8/15/2024 | 250,000 |
| ESSA Bank & Trust PA CD | 5.25% | 12 | 8/9/2023 | 8/22/2023 | 8/21/2024 | 250,000 |
| Bank of America CD | 5.30% | 12 | 8/25/2023 | 8/30/2023 | 8/29/2024 | 250,000 |
| Stearns Bank NA CD | 5.10% | 7 | 2/21/2024 | 2/27/2024 | 9/27/2024 | 250,000 |
| Leader Bank CD | 4.90% | 9 | 12/21/2023 | 12/29/2023 | 9/30/2024 | 250,000 |
| US Treasury Bill | 5.20% | 6 | 4/4/2024 | 4/5/2024 | 10/3/2024 | 243,731 |
| US Bank NA CD | 5.00% | 9 | 12/21/2023 | 1/4/2024 | 10/4/2024 | 250,000 |
| BMO bank NA CD | 5.45% | 12 | 10/4/2023 | 10/11/2023 | 10/11/2024 | 250,000 |
| Bank of Hope CD | 4.65% | 9 | 1/4/2024 | 1/12/2024 | 10/15/2024 | 250,000 |
| Bank of India CD | 4.70% | 9 | 1/10/2024 | 1/18/2024 | 10/16/2024 | 250,000 |
| Independent bank CD | 4.85% | 9 | 1/10/2024 | 1/19/2024 | 10/18/2024 | 250,000 |
| First Central Saving CD | 4.75% | 9 | 1/10/2024 | 1/19/2024 | 10/19/2024 | 250,000 |
| Premier Bank Diubuque CD | 4.85% | 9 | 1/16/2024 | 1/23/2024 | 10/23/2024 | 250,000 |
| Bank of Houston CD | 4.70% | 9 | 1/10/2024 | 1/26/2024 | 10/25/2024 | 250,000 |
| AvidBank CD | 4.90% | 9 | 1/16/2024 | 1/25/2024 | 10/25/2024 | 250,000 |
| Promiseone Bank CD | 4.90% | 9 | 2/12/2024 | 2/23/2024 | 11/25/2024 | 250,000 |
| Banc of California Inc CD | 5.15% | 9 | 2/21/2024 | 2/28/2024 | 11/29/2024 | 250,000 |
| Barrington BK & TR CO CD | 5.15% | 9 | 2/21/2024 | 2/29/2024 | 11/29/2024 | 250,000 |
| US Treasury Bill | 5.15% | 7 | 4/26/2024 | 4/29/2024 | 11/29/2024 | 242,666 |
| Washington Financial BK CD | 5.15% | 8 | 3/26/2024 | 4/12/2024 | 12/12/2024 | 250,000 |
| Associated BK Green CD | 5.15% | 9 | 3/12/2024 | 3/15/2024 | 12/16/2024 | 250,000 |
| Simmons Bank Pine Bluff CD | 5.20% | 9 | 3/12/2024 | 3/18/2024 | 12/18/2024 | 250,000 |
| Regions Bank CD | 4.85% | 12 | 12/15/2023 | 12/22/2023 | 12/20/2024 | 250,000 |
| Eagle Bank CD | 5.20% | 9 | 3/12/2024 | 3/22/2024 | 12/20/2024 | 250,000 |
| Citizens BK | 5.25% | 9 | 3/26/2024 | 3/27/2024 | 12/27/2024 | 250,000 |
| Crossfirst BK | 5.20% | 9 | 3/26/2024 | 4/5/2024 | 1/6/2025 | 250,000 |
| WebBank CD | 4.80% | 12 | 1/4/2024 | 1/8/2024 | 1/7/2025 | 250,000 |
| Valley NatL BK | 5.15% | 9 | 4/4/2024 | 4/9/2024 | 1/9/2025 | 250,000 |
| Zions Bancorp CD | 5.10% | 9 | 4/4/2024 | 4/10/2024 | 1/10/2025 | 250,000 |
| American COML BK CD | 4.60% | 12 | 1/4/2024 | 1/17/2024 | 1/16/2025 | 250,000 |
| Northern Bank & Trust CD | 4.80% | 12 | 1/10/2024 | 1/17/2024 | 1/16/2025 | 250,000 |
| Live Oak Banking CD | 4.70% | 12 | 1/4/2024 | 1/17/2024 | 1/17/2025 | 250,000 |
| Bank of China CD | 5.10% | 9 | 4/9/2024 | 4/17/2024 | 1/17/2025 | 250,000 |
| Royal Business Bank CD | 5.10% | 9 | 4/9/2024 | 4/17/2024 | 1/17/2025 | 250,000 |
| Bank of New York Mellon CD | 5.10% | 9 | 4/16/2024 | 4/18/2024 | 1/21/2025 | 250,000 |
| US Treasury Bill | 4.80% | 12 | 2/12/2024 | 2/13/2024 | 1/23/2025 | 239,063 |
| Bank of Utah CD | 4.70% | 12 | 1/12/2024 | 1/26/2024 | 1/24/2025 | 250,000 |
| Open Bank CD | 4.75% | 12 | 1/12/2024 | 1/26/2024 | 1/24/2025 | 250,000 |
| Bank of Baroda CD | 5.15% | 9 | 4/16/2024 | 4/29/2024 | 1/29/2025 | 250,000 |
| Preferred Bank LA | 5.10% | 9 | 4/26/2024 | 5/3/2024 | 2/3/2025 | 250,000 |
| Israel discount BK | 5.25% | 9 | 5/2/2024 | 5/8/2024 | 2/10/2025 | 250,000 |
| Synovus BK | 5.20% | 9 | 5/2/2024 | 5/10/2024 | 2/10/2025 | 250,000 |
| Northeast Bank CD | 4.90% | 13 | 2/12/2024 | 2/14/2024 | 2/23/2025 | 250,000 |
| Beal Bank USA CD | 5.00% | 12 | 3/12/2024 | 3/20/2024 | 3/19/2025 | 250,000 |
| Beal Bank Plano TX CD | 5.00% | 12 | 3/26/2024 | 4/3/2024 | 4/2/2025 | 250,000 |
| Old National BK CD | 5.00% | 12 | 3/26/2024 | 4/4/2024 | 4/4/2025 | 250,000 |
| Exchange Bank CD | 5.00% | 12 | 4/16/2024 | 4/24/2024 | 4/23/2025 | 250,000 |
| Northside Community Bank CD | 5.00% | 12 | 4/16/2024 | 4/24/2024 | 4/24/2025 | 250,000 |
| CF Bank | 5.05% | 12 | 4/26/2024 | 5/3/2024 | 5/2/2025 | 250,000 |
| Morgan Stanley bank | 5.10% | 12 | 5/2/2024 | 5/8/2024 | 5/8/2025 | 250,000 |
| gan owno, bank | 0.1070 | | J, L, L J L T | 5, 5, £0£ T | 0,0,2020 | 200,000 |

Washington State Bar Association Analysis of Cash Investments As of July 31, 2024

| General | Fund |
|---------|------|
|---------|------|

| | | Term | Trade | Settle | Maturity | |
|--------------------------------|--------------|---------------|-------------|-------------|----------------|---------------|
| <u>Bank</u> | <u>Yield</u> | Months | <u>Date</u> | Date | • | <u>Amount</u> |
| Meridian Bank | 5.10% | 12 | 5/9/2024 | 5/15/2024 | 5/15/2025 | 250,000 |
| Morgan Stanley PVT Bank | 5.15% | 12 | 5/9/2024 | 5/15/2024 | 5/15/2025 | 250,000 |
| | | | | | _ | |
| | | | | | Total from WF | 13,221,287 |
| From ML | | | | | | |
| Bank hapoalim B.M CD | 5.20% | 18 | 6/6/2023 | 6/12/2023 | 12/9/2024 | 243,000 |
| MIZUHO Bank | 5.35% | 6 | 6/21/2024 | 6/21/2024 | | 243,000 |
| Cambridge saving bank | 5.35% | 9 | 6/11/2024 | 6/20/2024 | 3/17/2025 | 240,000 |
| | | | | | _ | |
| | | | | | Total from ML | 726,000 |
| From MS | | | | _ , , | | |
| Wells Fargo CD | 5.36.% | 12 | 9/25/2023 | 9/26/2023 | | 249,330 |
| Fulton Bank NA Lancaster PA CD | 5.20% | 10 | 2/23/2024 | 2/23/2024 | | 250,000 |
| BankUnited NATL CD | 5.20% | 10 | 2/27/2024 | 2/27/2024 | | 250,000 |
| Renasant BK CD | 5.15% | 10 | 2/27/2024 | 2/27/2024 | , . , | 250,000 |
| Truist Bank Charlotte CD | 5.10% | 9 | 4/9/2024 | 4/17/2024 | 1/13/2025 | 250,000 |
| | | | | | | 1 0 10 000 |
| | | | | | Total from MS | 1,249,330 |
| From UBS | | | | | | |
| US Treasury Bill | 4.50% | | 12/20/2023 | 12/21/2023 | 11/30/2024 | 250,000 |
| OO Trododry Bill | 4.00 / | , | 12/20/2020 | 12/2 1/2020 | 11/00/2024 | 200,000 |
| | | | | | Total from UBS | 250,000 |
| | | | | | | |
| | | | | | Total | 15,446,617 |
| | | | | | | |

Client Fund Protection Fund

| | | Term | Trade | Settle | Maturity | |
|----------------------------------|--------------|---------------|-------------|-------------|-------------|---------------|
| <u>Bank</u> | <u>Yield</u> | Months | <u>Date</u> | <u>Date</u> | <u>Date</u> | <u>Amount</u> |
| FHLB (Federal Home Loan Bank) CD | 5.50% | 11 | 10/11/2023 | 10/12/2023 | 8/26/2024 | 250,000 |
| US Treasury Bill | 5.15% | 6 | 3/12/2024 | 3/14/2024 | 9/12/2024 | 243,737 |
| DMB community bank CD | 5.30% | 12 | 9/11/2023 | 9/25/2023 | 9/24/2024 | 250,000 |
| Everbank CD | 5.45% | 12 | 9/25/2023 | 9/29/2023 | 9/27/2024 | 250,000 |
| Citibank CD | 5.50% | 12 | 9/25/2023 | 9/29/2023 | 9/27/2024 | 250,000 |
| Triad Business Bank CD | 4.80% | 9 | 1/11/2024 | 1/24/2024 | 10/24/2024 | 250,000 |
| FlagStar Bank NA CD | 5.00% | 10 | 1/12/2024 | 1/19/2024 | 11/19/2024 | 250,000 |
| Charles Schwab Bank CD | 5.10% | 12 | 12/4/2023 | 12/8/2023 | 12/10/2024 | 250,000 |
| Fifth Third Bank CD | 4.70% | 12 | 1/11/2024 | 1/16/2024 | 1/15/2025 | 250,000 |
| Goldman Sachs Bank | 5.00% | 9 | 7/12/2024 | 7/23/2024 | 4/23/2025 | 250,000 |
| FirstBank Nashville CD | 5.15% | 12 | 5/14/2024 | 5/17/2024 | 5/16/2025 | 250,000 |
| | | | | <u>-</u> | Total | 2,743,737 |

WASHINGTON STATE BAR ASSOCIATION

To: Board of Governors

Budget and Audit Committee

From: Terra Nevitt, Executive Director; Tiffany Lynch, Director of Finance; Maggie Yu, Controller

Re: Key Financial Benchmarks for the Preliminary Fiscal Year to Date (YTD) through July 31, 2024

As $\ensuremath{^{\%}}$ of Completion to Annual Reforecast

| | % of Year | Current Year % YTD | Current Year \$ Difference Favorable/(Unfavorable) | Prior Year YTD | Comments |
|-----------------------------|-----------|--------------------|--|-------------------|---|
| Total Salaries & Benefits | 83% | 83% | \$73,972 | 82% | Favorable to reforecast due to lower payroll taxes, medical costs, and retirement rates. |
| Other Indirect Expenses* | 83% | 76% | \$329,829 | 74% | Favorable to reforecast due to timing of payments for legal fees, technology costs, and facilities costs related to the office space downsizing project. |
| Total Indirect Expenses | 83% | 82% | \$403,801 | 81% | Favorable to reforecast resulting from other indirect net savings described above. |

| General Fund Revenues | 83% | 88% | \$1,032,698 | 88% | Favorable to reforecast from higher than budgeted interest income, product sales for new member and legal lunch box, pro hac vice, and MCLE fees; and timing of collection for donations, bar exam, and law clerk fees. |
|-----------------------------------|-----|------|-------------|------|---|
| General Fund Indirect Expenses | 83% | 82% | \$368,004 | 81% | Favorable to reforecast resulting from net other indirect expenses savings. |
| General Fund Direct Expenses | 83% | 67% | \$467,659 | 56% | Favorable to reforecast due to timing of program activities and meetings/events and anticipated underspending. |
| General Fund Net | 83% | 109% | \$1,868,361 | 325% | Favorable to reforecast for the reasons described above. |

| CLE Revenue | 83% | 92% | \$157,238 | 82% | Favorable to reforecast due to higher product sales and seminar sponsor revenue than expected |
|--------------------------|-----|------|-----------|------|--|
| CLE Direct Expenses | 83% | 59% | \$79,363 | 43% | Favorable to reforecast due to timing of expenses for seminar activities and lower than budgeted cost for obsolete deskbook inventory. |
| CLE Indirect Expenses | 83% | 81% | \$32,536 | 80% | Favorable to reforecast mainly due to other indirect savings. |
| CLE Net | 83% | 321% | \$269,137 | 164% | Favorable to reforecast primarily due to timing of product sales. |

^{*}Workplace benefits, Human Resources, meeting support, rent, taxes, furniture & maintenance, office supplies, depreciation, insurance, equipment, professional fees (legal & audit), internet & telephone, postage, storage, bank fees, Technology

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAV | YEAR TO DATE VARIANCE ORABLE/(UNFAVORABLE) |
|----------------|---------------------------|------------------|-----------------|----------------------|----------------------------|--|
| LICENSE FEES | | | | | | |
| REVENUE: | | | | | | |
| LICENSE FEES | 17,320,499 | 1,400,510 | 14,297,891 | 3,022,608 | 83% | (135,858) |
| TOTAL REVENUE: | 17,320,499 | 1,400,510 | 14,297,891 | 3,022,608 | 83% | (135,858) |

| REVENUE: EXAM SOFTWARE REVENUE 27,500 - 7,450 20,050 27% (15,467) BAR EXAM FEES 1,215,000 24,960 1,189,945 25,055 98% 177,445 RULE 9/LEGAL INTERN FEES 12,000 1,100 14,850 (2,850) 124% 4,850 SPECIAL ADMISSIONS 46,240 6,095 32,845 13,395 71% (5,688) TOTAL REVENUE: 1,300,740 32,155 1,245,090 55,650 96% 161,140 DIRECT EXPENSES: POSTAGE 1,000 35 1,731 (731) 173% (898) STAFF TRAVEL/PARKING 20,000 2,362 9,570 10,430 48% 7,097 STAFF MEMBERSHIP DUES 400 250 555 (155) 139% (222) SUPPLIES 1,500 39 1,805 (305) 120% (555) FACILITY, PARKING, FOOD 94,000 87,288 130,263 (36,263) 139% (51,930) EXAMINER FEES 34,000 20,000 31,500 2,500 93% (3,167) UBE EXMINATIONS 113,000 - 37,088 75,912 33% 57,079 BOAR DOF BAR EXAMINERS 39,000 48 7,581 31,419 19% 24,919 BAR EXAM PROCTORS 21,000 - 5,494 15,506 26% 12,006 DISABILITY ACCOMMODATIONS 55,967 - 27,408 28,559 49% 19,231 CHARACTER & FITNESS INVESTIGATIONS 1,000 - 6,599 1,059 66% 893 LAW SCHOOL VISITS 1,700 - 411 1,289 24% 1,006 DEPRECIATION-SOFTWARE 11,038 410 10,286 752 93% (1,088) SOFTWARE HOSTING 13,500 - 6,348 7,152 47% 4,902 INDIRECT EXPENSES: | VORABLE/(UNFAVORABLE) | OF BUDGET FAVO | REMAINING BALANCE | YEAR TO DATE | CURRENT MONTH | FISCAL 2024 REFORECAST | |
|--|-----------------------|-------------------|----------------------|-----------------|------------------|---------------------------------------|---------------------------------------|
| EXAM SOFTWARE REVENUE 27,500 - 7,450 20,050 27% (15,467) BAR EXAM FEES 1,215,000 24,960 1,189,945 25,055 98% 177,445 RULE 9/LEGAL INTERN FEES 12,000 1,100 14,850 (2,850) 124% 4,850 SPECIAL ADMISSIONS 46,240 6,095 32,845 13,395 71% (5,688) TOTAL REVENUE: 1,300,740 32,155 1,245,090 55,650 96% 161,140 DIRECT EXPENSES: POSTAGE 1,000 35 1,731 (731) 173% (898) STAFF TRAVEL/PARKING 20,000 2,362 9,570 10,430 48% 7,097 STAFF MEMBERSHIP DUES 400 250 555 (155) 139% (222) SUPPLIES 1,500 39 1,805 (305) 120% (555) FACILITY, PARKING, FOOD 94,000 87,288 130,263 (36,263) 139% (51,930) USE XAMINER FEES 34,000 20,000 31,500 2,500 93% (31,67) UBE EXMINATIONS 113,000 - 37,088 75,912 33% 57,079 BOARD OF BAR EXAMINERS 39,000 48 7,581 31,419 19% 24,919 BOARD OF BAR EXAMINERS 39,000 4 8 7,581 31,419 19% 24,919 BAR EXAM PROCTORS 21,000 - 5,494 15,506 26% 12,006 DISABILITY ACCOMMODATIONS 55,967 - 27,408 28,559 49% 19,231 CHARACTER & FITNESS INVESTIGATIONS 1,000 - 411 1,289 24% 1,006 DIPERCIAL TRANSON 113,000 - 6,590 1,059 -6% 893 LAW SCHOOL VISITS 1,000 - 411 1,289 24% 1,006 DEPRECIATION-SOFTWARE 11,038 410 10,286 752 93% (1,088) SOFTWARE HOSTING 41,440 3,707 36,391 4,749 88% (2,108) SOFTWARE HOSTING 13,500 - 6,348 7,152 47% 4,902 TOTAL DIRECT EXPENSES: 449,245 114,139 306,372 142,873 68% 67,999 | | | | | | | ADMISSIONS |
| BAR EXAM FEES 1,215,000 24,960 1,189,945 25,055 98% 177,445 RULE 9/LEGAL INTERN FEES 12,000 1,100 14,850 (2,850) 124% 4,850 SPECIAL ADMISSIONS 46,240 6,095 32,845 13,395 71% (5,688) TOTAL REVENUE: 1,300,740 32,155 1,245,090 55,650 96% 161,140 DIRECT EXPENSES: | | | | | | | REVENUE: |
| RULE 9/LEGAL INTERN FEES 12,000 | (15,467) | 27% | 20,050 | 7,450 | - | 27,500 | EXAM SOFTWARE REVENUE |
| TOTAL REVENUE: 1,300,740 32,155 1,245,090 55,650 96% 161,140 | 177,445 | 98% | 25,055 | 1,189,945 | 24,960 | 1,215,000 | BAR EXAM FEES |
| TOTAL REVENUE: 1,300,740 32,155 1,245,090 55,650 96% 161,140 DIRECT EXPENSES: POSTAGE 1,000 35 1,731 (731) 173% (898) STAFF TRAVEL/PARKING 20,000 2,362 9,570 10,430 48% 7,097 STAFF MEMBERSHIP DUES 400 250 555 (155) 139% (222) SUPPLIES 1,500 39 1,805 (305) 120% (555) FACILITY, PARKING, FOOD 94,000 87,288 130,263 (36,263) 139% (51,930) EXAMINER FEES 34,000 20,000 31,500 2,500 93% (3,167) UBE EXMINATIONS 113,000 - 37,088 75,912 33% 57,079 BOARD OF BAR EXAMINERS 39,000 48 7,581 31,419 19% 24,919 BAR EXAM PROCTORS 21,000 - 5,494 15,506 26% 12,006 DISABILITY ACCOMMODATIONS 55,967 - 27,408 28,559 49% 19,231 CHARACTER & FITNESS INVESTIGATIONS 1,000 - (59) 1,059 -6% 893 LAW SCHOOL VISITS 1,700 - 411 1,289 24% 1,006 DEPRECIATION-SOFTWARE 11,038 410 10,286 752 93% (1,088) EQUIPMENT, HARDWARE & SOFTWARE 1,000 - 6,348 7,152 47% 4,902 TOTAL DIRECT EXPENSES: 449,245 114,139 306,372 142,873 68% 67,999 | 4,850 | 124% | (2,850) | 14,850 | 1,100 | 12,000 | RULE 9/LEGAL INTERN FEES |
| POSTAGE 1,000 35 1,731 (731) 173% (898) STAFF TRAVEL/PARKING 20,000 2,362 9,570 10,430 48% 7,097 STAFF MEMBERSHIP DUES 400 250 5555 (155) 139% (222) SUPPLIES 1,500 39 1,805 (305) 120% (555) FACILITY, PARKING, FOOD 94,000 87,288 130,263 (36,263) 139% (51,930) EXAMINER FEES 34,000 20,000 31,500 2,500 93% (3,167) UBE EXMINATIONS 113,000 - 37,088 75,912 33% 57,079 BOARD OF BAR EXAMINERS 39,000 48 7,581 31,419 19% 24,919 BAR EXAM PROCTORS 21,000 - 5,494 15,506 26% 12,006 DISABILITY ACCOMMODATIONS 55,967 - 27,408 28,559 49% 19,231 CHARACTER & FITNESS INVESTIGATIONS 1,000 - (59) 1,059 -6% 893 LAW SCHOOL VISITS 1,700 - 411 1,289 24% 1,006 DEPRECIATION-SOFTWARE 11,038 410 10,286 752 93% (1,088) SOFTWARE HOSTING 41,140 3,707 36,391 4,749 88% (2,108) EQUIPMENT, HARDWARE & SOFTWARE 1,000 - 6,348 7,152 47% 4,902 TOTAL DIRECT EXPENSES: 449,245 114,139 306,372 142,873 68% 67,999 | (5,688) | 71% | 13,395 | 32,845 | 6,095 | 46,240 | SPECIAL ADMISSIONS |
| POSTAGE 1,000 35 1,731 (731) 173% (898) STAFF TRAVEL/PARKING 20,000 2,362 9,570 10,430 48% 7,097 STAFF MEMBERSHIP DUES 400 250 555 (155) 139% (222) SUPPLIES 1,500 39 1,805 (305) 120% (555) FACILITY, PARKING, FOOD 94,000 87,288 130,263 (36,263) 139% (51,930) EXAMINER FEES 34,000 20,000 31,500 2,500 93% (3,167) BOARD OF BAR EXAMINERS 39,000 48 7,581 31,419 19% 24,919 BAR EXAM PROCTORS 21,000 - 5,494 15,506 26% 12,006 DISABILITY ACCOMMODATIONS 55,967 - 27,408 28,559 49% 19,231 CHARACTER & FITNESS INVESTIGATIONS 1,000 - (59) 1,059 -6% 893 LAW SCHOOL VISITS 1,700 - 411 1,289 24% 1,006 DEPRECIATION-SOFTWARE 11,038 410 10,286 752 93% (1,088) SOFTWARE HOSTING 41,140 3,707 36,391 4,749 88% (2,108) EQUIPMENT, HARDWARE & SOFTWARE 1,000 - 6,348 7,152 47% 4,902 TOTAL DIRECT EXPENSES: 449,245 114,139 306,372 142,873 68% 67,999 | 161,140 | 96% | 55,650 | 1,245,090 | 32,155 | 1,300,740 | TOTAL REVENUE: |
| STAFF TRAVEL/PARKING 20,000 2,362 9,570 10,430 48% 7,097 STAFF MEMBERSHIP DUES 400 250 555 (155) 139% (222) SUPPLIES 1,500 39 1,805 (305) 120% (555) FACILITY, PARKING, FOOD 94,000 87,288 130,263 (36,263) 139% (51,930) EXAMINER FEES 34,000 20,000 31,500 2,500 93% (3,167) BOARD OF BAR EXAMINERS 113,000 - 37,088 75,912 33% 57,079 BOARD OF BAR EXAMINERS 39,000 48 7,581 31,419 19% 24,919 BAR EXAM PROCTORS 21,000 - 5,494 15,506 26% 12,006 DISABILITY ACCOMMODATIONS 55,967 - 27,408 28,559 49% 19,231 CHARACTER & FITNESS INVESTIGATIONS 1,000 - (59) 1,059 -6% 893 LAW SCHOOL VISITS 1,700 - 411 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>DIRECT EXPENSES:</td> | | | | | | | DIRECT EXPENSES: |
| STAFF TRAVEL/PARKING 20,000 2,362 9,570 10,430 48% 7,097 STAFF MEMBERSHIP DUES 400 250 555 (155) 139% (222) SUPPLIES 1,500 39 1,805 (305) 120% (555) FACILITY, PARKING, FOOD 94,000 87,288 130,263 (36,263) 139% (51,930) EXAMINER FEES 34,000 20,000 31,500 2,500 93% (3,167) BOARD OF BAR EXAMINERS 113,000 - 37,088 75,912 33% 57,079 BOARD OF BAR EXAMINERS 39,000 48 7,581 31,419 19% 24,919 BAR EXAM PROCTORS 21,000 - 5,494 15,506 26% 12,006 DISABILITY ACCOMMODATIONS 55,967 - 27,408 28,559 49% 19,231 CHARACTER & FITNESS INVESTIGATIONS 1,000 - (59) 1,059 -6% 893 LAW SCHOOL VISITS 1,700 - 411 <td>(808)</td> <td>1730/</td> <td>(731)</td> <td>1 731</td> <td>35</td> <td>1 000</td> <td>POSTAGE</td> | (808) | 1730/ | (731) | 1 731 | 35 | 1 000 | POSTAGE |
| STAFF MEMBERSHIP DUES 400 250 555 (155) 139% (222) SUPPLIES 1,500 39 1,805 (305) 120% (555) FACILITY, PARKING, FOOD 94,000 87,288 130,263 (36,263) 139% (51,930) EXAMINER FEES 34,000 20,000 31,500 2,500 93% (3,167) UBE EXMINATIONS 113,000 - 37,088 75,912 33% 57,079 BOARD OF BAR EXAMINERS 39,000 48 7,581 31,419 19% 24,919 BAR EXAM PROCTORS 21,000 - 5,494 15,506 26% 12,006 DISABILITY ACCOMMODATIONS 55,967 - 27,408 28,559 49% 19,231 CHARACTER & FITNESS INVESTIGATIONS 1,000 - (59) 1,059 -6% 893 LAW SCHOOL VISITS 1,700 - 411 1,289 24% 1,006 DEPRECIATION-SOFTWARE 11,038 410 10,286 | (/ | | | | | | |
| SUPPLIES 1,500 39 1,805 (305) 120% (555) FACILITY, PARKING, FOOD 94,000 87,288 130,263 (36,263) 139% (51,930) EXAMINER FEES 34,000 20,000 31,500 2,500 93% (3,167) UBE EXMINATIONS 113,000 - 37,088 75,912 33% 57,079 BOARD OF BAR EXAMINERS 39,000 48 7,581 31,419 19% 24,919 BAR EXAM PROCTORS 21,000 - 5,494 15,506 26% 12,006 DISABILITY ACCOMMODATIONS 55,967 - 27,408 28,559 49% 19,231 CHARACTER & FITNESS INVESTIGATIONS 1,000 - (59) 1,059 -6% 893 LAW SCHOOL VISITS 1,700 - 411 1,289 24% 1,006 DEPRECIATION-SOFTWARE 11,038 410 10,286 752 93% (1,088) SOFTWARE HOSTING 41,140 3,707 36,391 | , | | | | | | |
| FACILITY, PARKING, FOOD 94,000 87,288 130,263 (36,263) 139% (51,930) EXAMINER FEES 34,000 20,000 31,500 2,500 93% (3,167) UBE EXMINATIONS 113,000 - 37,088 75,912 33% 57,079 BOARD OF BAR EXAMINERS 39,000 48 7,581 31,419 19% 24,919 BAR EXAM PROCTORS 21,000 - 5,494 15,506 26% 12,006 DISABILITY ACCOMMODATIONS 55,967 - 27,408 28,559 49% 19,231 CHARACTER & FITNESS INVESTIGATIONS 1,000 - (59) 1,059 -6% 893 LAW SCHOOL VISITS 1,700 - 411 1,289 24% 1,006 DEPRECIATION-SOFTWARE 11,038 410 10,286 752 93% (1,088) SOFTWARE HOSTING 41,140 3,707 36,391 4,749 88% (2,108) EQUIPMENT, HARDWARE & SOFTWARE 1,000 1,000 0% 833 STAFF CONFERENCE & TRAINING 13,500 - 6,348 7,152 47% 4,902 | (/ | | | | | | |
| EXAMINER FEES 34,000 20,000 31,500 2,500 93% (3,167) UBE EXMINATIONS 113,000 - 37,088 75,912 33% 57,079 BOARD OF BAR EXAMINERS 39,000 48 7,581 31,419 19% 24,919 BAR EXAM PROCTORS 21,000 - 5,494 15,506 26% 12,006 DISABILITY ACCOMMODATIONS 55,967 - 27,408 28,559 49% 19,231 CHARACTER & FITNESS INVESTIGATIONS 1,000 - (59) 1,059 -6% 893 LAW SCHOOL VISITS 1,700 - 411 1,289 24% 1,006 DEPRECIATION-SOFTWARE 11,038 410 10,286 752 93% (1,088) SOFTWARE HOSTING 41,140 3,707 36,391 4,749 88% (2,108) EQUIPMENT, HARDWARE & SOFTWARE 1,000 - - 1,000 0% 833 STAFF CONFERENCE & TRAINING 13,500 - 6,348 7,152 47% 4,902 TOTAL DIRECT EXPENSES: < | (/ | | ` / | | | | |
| UBE EXMINATIONS 113,000 - 37,088 75,912 33% 57,079 BOARD OF BAR EXAMINERS 39,000 48 7,581 31,419 19% 24,919 BAR EXAM PROCTORS 21,000 - 5,494 15,506 26% 12,006 DISABILITY ACCOMMODATIONS 55,967 - 27,408 28,559 49% 19,231 CHARACTER & FITNESS INVESTIGATIONS 1,000 - (59) 1,059 -6% 893 LAW SCHOOL VISITS 1,700 - 411 1,289 24% 1,006 DEPRECIATION-SOFTWARE 11,038 410 10,286 752 93% (1,088) SOFTWARE HOSTING 41,140 3,707 36,391 4,749 88% (2,108) EQUIPMENT, HARDWARE & SOFTWARE 1,000 - - - 1,000 0% 833 STAFF CONFERENCE & TRAINING 13,500 - 6,348 7,152 47% 4,902 TOTAL DIRECT EXPENSES: 449,245 | (, , | | | | | · · · · · · · · · · · · · · · · · · · | |
| BAR EXAM PROCTORS 21,000 - 5,494 15,506 26% 12,006 DISABILITY ACCOMMODATIONS 55,967 - 27,408 28,559 49% 19,231 CHARACTER & FITNESS INVESTIGATIONS 1,000 - (59) 1,059 -6% 893 LAW SCHOOL VISITS 1,700 - 411 1,289 24% 1,006 DEPRECIATION-SOFTWARE 11,038 410 10,286 752 93% (1,088) SOFTWARE HOSTING 41,140 3,707 36,391 4,749 88% (2,108) EQUIPMENT, HARDWARE & SOFTWARE 1,000 - - 1,000 0% 833 STAFF CONFERENCE & TRAINING 13,500 - 6,348 7,152 47% 4,902 TOTAL DIRECT EXPENSES: 449,245 114,139 306,372 142,873 68% 67,999 | | 33% | | | - | | UBE EXMINATIONS |
| DISABILITY ACCOMMODATIONS 55,967 - 27,408 28,559 49% 19,231 CHARACTER & FITNESS INVESTIGATIONS 1,000 - (59) 1,059 -6% 893 LAW SCHOOL VISITS 1,700 - 411 1,289 24% 1,006 DEPRECIATION-SOFTWARE 11,038 410 10,286 752 93% (1,088) SOFTWARE HOSTING 41,140 3,707 36,391 4,749 88% (2,108) EQUIPMENT, HARDWARE & SOFTWARE 1,000 - - - 1,000 0% 833 STAFF CONFERENCE & TRAINING 13,500 - 6,348 7,152 47% 4,902 TOTAL DIRECT EXPENSES: 449,245 114,139 306,372 142,873 68% 67,999 | 24,919 | 19% | 31,419 | 7,581 | 48 | 39,000 | BOARD OF BAR EXAMINERS |
| CHARACTER & FITNESS INVESTIGATIONS 1,000 - (59) 1,059 -6% 893 LAW SCHOOL VISITS 1,700 - 411 1,289 24% 1,006 DEPRECIATION-SOFTWARE 11,038 410 10,286 752 93% (1,088) SOFTWARE HOSTING 41,140 3,707 36,391 4,749 88% (2,108) EQUIPMENT, HARDWARE & SOFTWARE 1,000 - - - 1,000 0% 833 STAFF CONFERENCE & TRAINING 13,500 - 6,348 7,152 47% 4,902 TOTAL DIRECT EXPENSES: 449,245 114,139 306,372 142,873 68% 67,999 | 12,006 | 26% | 15,506 | 5,494 | - | 21,000 | BAR EXAM PROCTORS |
| LAW SCHOOL VISITS 1,700 - 411 1,289 24% 1,006 DEPRECIATION-SOFTWARE 11,038 410 10,286 752 93% (1,088) SOFTWARE HOSTING 41,140 3,707 36,391 4,749 88% (2,108) EQUIPMENT, HARDWARE & SOFTWARE 1,000 - - - 1,000 0% 833 STAFF CONFERENCE & TRAINING 13,500 - 6,348 7,152 47% 4,902 TOTAL DIRECT EXPENSES: 449,245 114,139 306,372 142,873 68% 67,999 | 19,231 | 49% | 28,559 | 27,408 | - | 55,967 | DISABILITY ACCOMMODATIONS |
| DEPRECIATION-SOFTWARE 11,038 410 10,286 752 93% (1,088) SOFTWARE HOSTING 41,140 3,707 36,391 4,749 88% (2,108) EQUIPMENT, HARDWARE & SOFTWARE 1,000 - - - 1,000 0% 833 STAFF CONFERENCE & TRAINING 13,500 - 6,348 7,152 47% 4,902 TOTAL DIRECT EXPENSES: 449,245 114,139 306,372 142,873 68% 67,999 | 893 | -6% | 1,059 | (59) | - | 1,000 | CHARACTER & FITNESS INVESTIGATIONS |
| SOFTWARE HOSTING 41,140 3,707 36,391 4,749 88% (2,108) EQUIPMENT, HARDWARE & SOFTWARE 1,000 - - - 1,000 0% 833 STAFF CONFERENCE & TRAINING 13,500 - 6,348 7,152 47% 4,902 TOTAL DIRECT EXPENSES: 449,245 114,139 306,372 142,873 68% 67,999 | 1,006 | 24% | 1,289 | 411 | - | 1,700 | LAW SCHOOL VISITS |
| EQUIPMENT, HARDWARE & SOFTWARE 1,000 - - 1,000 0% 833 STAFF CONFERENCE & TRAINING 13,500 - 6,348 7,152 47% 4,902 TOTAL DIRECT EXPENSES: 449,245 114,139 306,372 142,873 68% 67,999 | (1,088) | 93% | 752 | 10,286 | 410 | 11,038 | DEPRECIATION-SOFTWARE |
| STAFF CONFERENCE & TRAINING 13,500 - 6,348 7,152 47% 4,902 TOTAL DIRECT EXPENSES: 449,245 114,139 306,372 142,873 68% 67,999 | (2,108) | 88% | 4,749 | 36,391 | 3,707 | 41,140 | SOFTWARE HOSTING |
| TOTAL DIRECT EXPENSES: 449,245 114,139 306,372 142,873 68% 67,999 | 833 | 0% | 1,000 | - | - | 1,000 | EQUIPMENT, HARDWARE & SOFTWARE |
| | 4,902 | 47% | 7,152 | 6,348 | - | 13,500 | STAFF CONFERENCE & TRAINING |
| INDIRECT EXPENSES: | 67,999 | 68% | 142,873 | 306,372 | 114,139 | 449,245 | TOTAL DIRECT EXPENSES: |
| | | | | | | | INDIRECT EXPENSES: |
| SALARY EXPENSE (6.75 FTE) 522,057 44,091 449,628 72,430 86% (14,580) | (,) | | | , | | · · · · · · · · · · · · · · · · · · · | · · · · · · · · · · · · · · · · · · · |
| BENEFITS EXPENSE 171,676 12,307 139,480 32,196 81% 3,584 | , | | | | | | |
| OTHER INDIRECT EXPENSE 198,867 10,923 150,274 48,593 76% 15,448 | 15,448 | 76% | 48,593 | 150,274 | 10,923 | 198,867 | OTHER INDIRECT EXPENSE |
| TOTAL INDIRECT EXPENSES: 892,601 67,321 739,382 153,219 83% 4,452 | 4,452 | 83% | 153,219 | 739,382 | 67,321 | 892,601 | TOTAL INDIRECT EXPENSES: |
| TOTAL ALL EXPENSES: 1,341,846 181,461 1,045,754 296,092 78% 72,451 | 72,451 | 78% | 296,092 | 1,045,754 | 181,461 | 1,341,846 | TOTAL ALL EXPENSES: |
| NET INCOME (LOSS): (41,106) (149,306) 199,336 (240,442) -485% 233,591 | | -485% | (240,442) | 199,336 | (149,306) | (41,106) | NET INCOME (LOSS): |

Statement of Activities
For the Period from July 1, 2024 to July 31, 2024

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE DRABLE/(UNFAVORABLE) |
|-----------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|--|
| ADVANCEMENT FTE | | | | | | |
| REVENUE: | | | | | | |
| TOTAL REVENUE: | <u> </u> | - | - | | | |
| DIRECT EXPENSES: | | | | | | |
| STAFF CONFERENCE & TRAINING | 8,424 | - | 3,931 | 4,493 | 47% | 3,089 |
| TOTAL DIRECT EXPENSES: | 8,424 | - | 3,931 | 4,493 | 47% | 3,089 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (1.89 FTE) | 244,054 | 20,624 | 206,298 | 37,756 | 85% | (2,920) |
| BENEFITS EXPENSE | 69,638 | 5,814 | 57,105 | 12,532 | 82% | 926 |
| OTHER INDIRECT EXPENSE | 55,683 | 3,064 | 42,154 | 13,529 | 76% | 4,248 |
| TOTAL INDIRECT EXPENSES: | 369,375 | 29,502 | 305,558 | 63,817 | 83% | 2,255 |
| TOTAL ALL EXPENSES: | 377,799 | 29,502 | 309,488 | 68,311 | 82% | 5,344_ |
| NET INCOME (LOSS): | (377,799) | (29,502) | (309,488) | (68,311) | 82% | 5,344 |

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE DRABLE/(UNFAVORABLE) |
|------------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|--|
| ACCESS TO JUSTICE | | | | | | |
| REVENUE: | | | | | | |
| TOTAL REVENUE: | | - | | | | - |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| ATJ BOARD RETREAT | 4,000 | 820 | 2,718 | 1,282 | 68% | 615 |
| LEADERSHIP TRAINING | 4,000 | - | 3,506 | 494 | 88% | (173) |
| ATJ BOARD EXPENSE | 65,000 | 4,350 | 23,378 | 41,622 | 36% | 30,788 |
| STAFF TRAVEL/PARKING | 2,800 | - | 537 | 2,263 | 19% | 1,797 |
| STAFF CONFERENCE & TRAINING | 3,300 | - | 1,082 | 2,218 | 33% | 1,668 |
| PUBLIC DEFENSE | 4,000 | - | 2,043 | 1,957 | 51% | 1,290 |
| CONFERENCE/INSTITUTE EXPENSE | - | - | (135) | 135 | | 135 |
| RECEPTION/FORUM EXPENSE | 11,000 | - | 6,663 | 4,337 | 61% | 2,504 |
| TOTAL DIRECT EXPENSES: | 94,100 | 5,170 | 39,793 | 54,307 | 42% | 38,624 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (1.64 FTE) | 145,500 | 10,717 | 114,401 | 31,099 | 79% | 6,849 |
| BENEFITS EXPENSE | 52,903 | 3,807 | 39,622 | 13,281 | 75% | 4,464 |
| OTHER INDIRECT EXPENSE | 48,317 | 2,643 | 36,362 | 11,956 | 75% | 3,903 |
| TOTAL INDIRECT EXPENSES: | 246,721 | 17,166 | 190,385 | 56,336 | 77% | 15,216 |
| TOTAL ALL EXPENSES: | 340,821 | 22,337 | 230,177 | 110,643 | 68% | 53,840 |
| NET INCOME (LOSS): | (340,821) | (22,337) | (230,177) | (110,643) | 68% | 53,840 |

Statement of Activities
For the Period from July 1, 2024 to July 31, 2024

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVOR | YEAR TO DATE VARIANCE RABLE/(UNFAVORABLE) |
|------------------------------|---------------------------|------------------|-----------------|----------------------|------------------------------|---|
| BAR NEWS | | | | | | |
| REVENUE: | | | | | | |
| ROYALTIES | 2,500 | - | - | 2,500 | 0% | (2,083) |
| DISPLAY ADVERTISING | 400,000 | 46,000 | 372,264 | 27,736 | 93% | 38,931 |
| SUBSCRIPT/SINGLE ISSUES | 100 | - | 108 | (8) | 108% | 25 |
| CLASSIFIED ADVERTISING | 7,500 | 4 | 2,209 | 5,291 | 29% | (4,041) |
| JOB TARGET ADVERSTISING | 200,000 | 13,466 | 115,478 | 84,523 | 58% | (51,189) |
| TOTAL REVENUE: | 610,100 | 59,470 | 490,059 | 120,042 | 80% | (18,358) |
| DIRECT EXPENSES: | | | | | | |
| POSTAGE | 110,000 | 14,591 | 107,709 | 2,291 | 98% | (16,042) |
| PRINTING, COPYING & MAILING | 250,000 | 23,114 | 186,534 | 63,466 | 75% | 21,799 |
| DIGITAL/ONLINE DEVELOPMENT | 2,000 | 23,114 | 522 | 1,478 | 26% | 1,145 |
| GRAPHICS/ARTWORK | 100 | _ | 1,103 | (1,003) | 1103% | (1,019) |
| EDITORIAL ADVISORY COMMITTEE | - | - | 20 | (20) | | (20) |
| STAFF CONFERENCE & TRAINING | 2,500 | - | - | 2,500 | 0% | 2,083 |
| STAFF MEMBERSHIP DUES | 135 | 135 | 135 | - | 100% | (23) |
| SUBSCRIPTIONS | 225 | - | 203 | 22 | 90% | (15) |
| TOTAL DIRECT EXPENSES: | 364,960 | 37,840 | 296,225 | 68,735 | 81% | 7,908 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (2.23 FTE) | 213,007 | 21,177 | 184,059 | 28,948 | 86% | (6,553) |
| BENEFITS EXPENSE | 69,472 | 6,265 | 57,214 | 12,257 | 82% | 679 |
| OTHER INDIRECT EXPENSE | 65,700 | 3,602 | 49,555 | 16,145 | 75% | 5,195 |
| TOTAL INDIRECT EXPENSES: | 348,179 | 31,045 | 290,828 | 57,350 | 84% | (680) |
| TOTAL ALL EXPENSES: | 713,139 | 68,885 | 587,053 | 126,085 | 82% | 7,229 |
| NET INCOME (LOSS): | (103,039) | (9,415) | (96,995) | (6,044) | 94% | (11,129) |

Statement of Activities
For the Period from July 1, 2024 to July 31, 2024

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE RABLE/(UNFAVORABLE) |
|-------------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|---|
| BOARD OF GOVERNORS | | | | | | |
| REVENUE: | | | | | | |
| REVENUE. | | | | | | - <u>-</u> |
| TOTAL REVENUE: | | | | | | |
| TOTAL REVENUE. | | | | | | |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| BOG MEETINGS | 190,000 | 31,814 | 114,489 | 75,511 | 60% | 43,845 |
| BOG COMMITTEES' EXPENSES | 2,500 | - | 18 | 2,482 | 1% | 2,065 |
| BOG RETREAT | 35,000 | 6,430 | 23,917 | 11,083 | 68% | 5,250 |
| BOG CONFERENCE ATTENDANCE | 60,000 | 2,316 | 50,998 | 9,002 | 85% | (998) |
| BOG TRAVEL & OUTREACH | 22,000 | 4,528 | 25,295 | (3,295) | 115% | (6,962) |
| LEADERSHIP TRAINING | 20,000 | 344 | 344 | 19,656 | 2% | 16,322 |
| BOG ELECTIONS | 26,900 | 3,505 | 12,545 | 14,355 | 47% | 9,872 |
| PRESIDENT'S DINNER | 15,000 | 37 | 520 | 14,480 | 3% | 11,980 |
| NEW GOVERNOR ORIENTATION | 10,000 | 2,570 | 2,570 | 7,430 | 26% | 5,764 |
| PRESIDENT'S PHOTO | 3,300 | - | 488 | 2,812 | 15% | 2,262 |
| LONG RANGE STRATEGIC PLANNING | | | | | | |
| COUNCIL | 600 | - | - | 600 | 0% | 500 |
| SUPPLIES | 500 | - | 130 | 370 | 26% | 286 |
| TOTAL DIRECT EXPENSES: | 385,800 | 51,544 | 231,314 | 154,486 | 60% | 90,186 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (1.50 FTE) | 104,320 | 11,557 | 84,430 | 19,890 | 81% | 2,503 |
| BENEFITS EXPENSE | 38,166 | 3,157 | 24,449 | 13,716 | 64% | 7,355 |
| OTHER INDIRECT EXPENSE | 44,193 | 2,433 | 33,466 | 10,727 | 76% | 3,361 |
| TOTAL INDIRECT EXPENSES: | 186,679 | 17,147 | 142,345 | 44,333 | 76% | 13,220 |
| TOTAL ALL EXPENSES: | 572,479 | 68,690 | 373,659 | 198,819 | 65% | 103,406 |
| NET INCOME (LOSS): | (572,479) | (68,690) | (373,659) | (198,819) | 65% | 103,406 |

Statement of Activities
For the Period from July 1, 2024 to July 31, 2024

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE RABLE/(UNFAVORABLE) |
|------------------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|---|
| CHARACTER & FITNESS BOARD REVENUE: | | | | | | |
| TOTAL REVENUE: | | | | | | <u> </u> |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| CHARACTER & FITNESS BOARD EXP | 18,000 | - | 2,064 | 15,936 | 11% | 12,936 |
| COURT REPORTERS | 15,000 | - | 687 | 14,313 | 5% | 11,813 |
| TOTAL DIRECT EXPENSES: | 33,000 | | 2,750.45 | 30,250 | 8% | 24,750 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (0.75 FTE) | 93,739 | 7,539 | 80,287 | 13,453 | 86% | (2,170) |
| BENEFITS EXPENSE | 30,383 | 2,275 | 23,333 | 7,051 | 77% | 1,987 |
| OTHER INDIRECT EXPENSE | 22,096 | 1,216 | 16,733 | 5,364 | 76% | 1,681 |
| TOTAL INDIRECT EXPENSES: | 146,219 | 11,030 | 120,352 | 25,867 | 82% | 1,497 |
| TOTAL ALL EXPENSES: | 179,219 | 11,030 | 123,103 | 56,117 | 69% | 26,247 |
| NET INCOME (LOSS): | (179,219) | (11,030) | (123,103) | (56,117) | 69% | 26,247 |

Washington State Bar Association Statement of Activities For the Period from July 1, 2024 to July 31, 2024

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE PRABLE/(UNFAVORABLE) |
|---|---------------------------|------------------|-----------------|----------------------|-----------------------------|--|
| CONTINUING LEGAL EDUCATION (CLE) (CLES - CLEP) REVENUE: | | | | | | |
| SEMINAR REGISTRATIONS | 825,000 | 70,759 | 530,853 | 294,147 | 64% | (156,647) |
| SEMINAR REVENUE-OTHER | 20,000 | 13,050 | 43,902 | (23,902) | 220% | 27,235 |
| SEMINAR SPLITS W/ CLE | (150,000) | - | 15,702 | (150,000) | 0% | 125,000 |
| SHIPPING & HANDLING | 300 | 18 | 63 | 237 | 21% | (187) |
| COURSEBOOK SALES | 10,000 | 210 | 570 | 9,430 | 6% | (7,763) |
| MP3 AND VIDEO SALES | 900,000 | 146,684 | 968,089 | (68,089) | 108% | 218,089 |
| TOTAL REVENUE: | 1,605,300 | 230,721 | 1,543,477 | 61,823 | 96% | (4,412) |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| COURSEBOOK PRODUCTION | 500 | _ | _ | 500 | 0% | 417 |
| DEPRECIATION | 2,040 | 170 | 1,700 | 340 | 83% | - |
| ONLINE EXPENSES | 53,000 | 3,818 | 40,797 | 12,203 | 77% | 3,370 |
| ACCREDITATION FEES | 3,000 | (24) | 1,794 | 1,206 | 60% | 706 |
| EQUIPMENT, HARD.& SOFTWARE ** | ´- | 2,412 | 2,596 | (2,596) | | (2,596) |
| FACILITIES ** | 160,500 | 31,505 | 98,058 | 62,442 | 61% | 35,692 |
| DISABILITY ACCOMMODATIONS | 7,000 | 2,469 | 3,803 | 3,197 | 54% | 2,030 |
| SPEAKERS & PROGRAM DEVELOP | 45,000 | 4,445 | 20,578 | 24,422 | 46% | 16,922 |
| HONORARIA | 3,000 | - | - | 3,000 | 0% | 2,500 |
| CLE SEMINAR COMMITTEE | 200 | - | - | 200 | 0% | 167 |
| STAFF TRAVEL/PARKING | 15,000 | 4,547 | 7,504 | 7,496 | 50% | 4,996 |
| STAFF CONFERENCE & TRAINING | 2,777 | 1,151 | 1,151 | 1,626 | 41% | 1,163 |
| STAFF MEMBERSHIP DUES | 1,000 | 1,091 | 2,182 | (1,182) | 218% | (1,348) |
| SUPPLIES | 500 | 379 | 379 | 121 | 76% | 38 |
| COST OF SALES - COURSEBOOKS | 1,100 | 12 | 36 | 1,064 | 3% | 881 |
| POSTAGE & DELIVERY-COURSEBOOKS | 500 | 12 | 25 | 475 | 5% | 392 |
| TOTAL DIRECT EXPENSES: | 295,117 | 51,986 | 180,603 | 114,514 | 61% | 65,328 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (7.89 FTE) | 583,378 | 47,842 | 485,962 | 97,416 | 83% | 186 |
| BENEFITS EXPENSE | 235,053 | 17,509 | 184,901 | 50,152 | 79% | 10,976 |
| OTHER INDIRECT EXPENSE | 232,454 | 12,771 | 175,695 | 56,758 | 76% | 18,016 |
| TOTAL INDIRECT EXPENSES: | 1,050,884 | 78,123 | 846,558 | 204,326 | 81% | 29,179 |
| TOTAL ALL EXPENSES: | 1,346,001 | 130,109 | 1,027,161 | 318,840 | 76% | 94,507 |
| NET INCOME (LOSS): | 259,299 | 100,612 | 516,316 | (257,017) | 199% | 300,234 |

^{**}Budget reallocations apply to this line item. For details, see FY24 Budget Reallocations memo(s) included in the Board of Governors meeting materials.

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE PRABLE/(UNFAVORABLE) |
|---------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|--|
| CLIENT PROTECTION FUND | | | | | | |
| REVENUE: | | | | | | |
| CPF RESTITUTION | 10,000 | 864 | 24,583 | (14,583) | 246% | 16,250 |
| CPF MEMBER ASSESSMENTS | 525,930 | 3,115 | 540,380 | (14,450) | 103% | 102,105 |
| INTEREST INCOME | 180,000 | 26,899 | 233,048 | (53,048) | 129% | 83,048 |
| TOTAL REVENUE: | 715,930 | 30,878 | 798,011 | (82,081) | 111% | 201,403 |
| DIRECT EXPENSES: | | | | | | |
| BANK FEES | 3,000 | (328) | (2,442) | 5,442 | -81% | 4,942 |
| GIFTS TO INJURED CLIENTS | 500,000 | 10,000 | 28,975 | 471,025 | 6% | 387,692 |
| CPF BOARD EXPENSES | 2,000 | - | 499 | 1,501 | 25% | 1,168 |
| STAFF MEMBERSHIP DUES | 200 | - | 200 | - | 100% | (33) |
| TOTAL DIRECT EXPENSES: | 505,200 | 9,672 | 27,231 | 477,969 | 5% | 393,769 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (1.23 FTE) | 110,717 | 9,184 | 92,744 | 17,973 | 84% | (480) |
| BENEFITS EXPENSE | 41,259 | 3,359 | 33,488 | 7,771 | 81% | 894 |
| OTHER INDIRECT EXPENSE | 36,238 | 1,988 | 27,352 | 8,886 | 75% | 2,846 |
| TOTAL INDIRECT EXPENSES: | 188,214 | 14,532 | 153,584 | 34,630 | 82% | 3,261 |
| TOTAL ALL EXPENSES: | 693,414 | 24,204 | 180,815 | 512,599 | 26% | 397,030 |
| NET INCOME (LOSS): | 22,516 | 6,674 | 617,196 | (594,680) | 2741% | 598.433 |

Statement of Activities
For the Period from July 1, 2024 to July 31, 2024

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE RABLE/(UNFAVORABLE) |
|--------------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|---|
| COMMUNICATION STRATEGIES | | | | | | |
| REVENUE: | | | | | | |
| 50 YEAR MEMBER TRIBUTE LUNCH | 500 | - | 4,314 | (3,814) | 863% | 3,897 |
| TOTAL REVENUE: | 500 | | 4,314 | (3,814) | 863% | 3,897 |
| DIRECT EXPENSES: | | | | | | |
| STAFF TRAVEL/PARKING | 5,895 | 198 | 2,817 | 3,078 | 48% | 2,096 |
| STAFF MEMBERSHIP DUES | 1,120 | 497 | 994 | 126 | 89% | (61) |
| SUBSCRIPTIONS | 4,000 | 434 | 2,030 | 1,970 | 51% | 1,303 |
| APEX | 50,000 | 233 | 21,724 | 28,276 | 43% | 19,943 |
| 50 YEAR MEMBER TRIBUTE LUNCH | 30,000 | 42 | 25,289 | 4,711 | 84% | (289) |
| BAR OUTREACH | 18,000 | 37 | 3,374 | 14,626 | 19% | 11,626 |
| COMMUNICATIONS OUTREACH | 15,000 | 188 | 3,446 | 11,554 | 23% | 9,054 |
| EQUIPMENT, HARDWARE & SOFTWARE | 2,500 | - | 1 | 2,499 | 0% | 2,082 |
| STAFF CONFERENCE & TRAINING | 7,500 | - | 9,199 | (1,699) | 123% | (2,949) |
| TOTAL DIRECT EXPENSES: | 134,015 | 1,629 | 68,874 | 65,141 | 51% | 42,805 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (5.20 FTE) | 398,702 | 26,976 | 293,302 | 105,400 | 74% | 38,950 |
| BENEFITS EXPENSE | 136,595 | 8,888 | 100,829 | 35,767 | 74% | 13,001 |
| OTHER INDIRECT EXPENSE | 153,201 | 8,421 | 115,843 | 37,358 | 76% | 11,825 |
| TOTAL INDIRECT EXPENSES: | 688,499 | 44,284 | 509,973 | 178,525 | 74% | 63,775 |
| TOTAL ALL EXPENSES: | 822,514 | 45,913 | 578,847 | 243,666 | 70% | 106,581 |
| NET INCOME (LOSS): | (822,014) | (45,913) | (574,533) | (247,480) | 70% | 110,478 |

Washington State Bar Association
Statement of Activities
For the Period from July 1, 2024 to July 31, 2024
83% OF YEAR COMPLETE

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE RABLE/(UNFAVORABLE) |
|------------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|---|
| COMMUNICATION STRATEGIES FTE | | | | | | |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (1.00 FTE) | 171,146 | 14,262 | 144,210 | 26,936 | 84% | (1,588) |
| BENEFITS EXPENSE | 47,372 | 3,969 | 39,455 | 7,918 | 83% | 22 |
| OTHER INDIRECT EXPENSE | 29,462 | 1,614 | 22,203 | 7,258 | 75% | 2,348 |
| TOTAL INDIRECT EXPENSES: | 247,980 | 19,845 | 205,868 | 42,112 | 83% | 782 |
| NET INCOME (LOSS): | (247,980) | (19,845) | (205,868) | (42,112) | 83% | 782 |

Statement of Activities
For the Period from July 1, 2024 to July 31, 2024

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVOI | YEAR TO DATE VARIANCE RABLE/(UNFAVORABLE) |
|-------------------------------------|---------------------------|------------------|-----------------|----------------------|------------------------------|---|
| DESKBOOKS | | | | | | |
| REVENUE: | | | | | | |
| DESKBOOK SALES | 30,000 | - | 8,081 | 21,919 | 27% | (16,919) |
| LEXIS/NEXIS ROYALTIES | 75,000 | - | 39,466 | 35,534 | 53% | (23,034) |
| SECTION PUBLICATION SALES | 1,500 | - | 585 | 915 | 39% | (665) |
| FASTCASE ROYALTIES | 30,000 | - | 17,130 | 12,870 | 57% | (7,870) |
| TOTAL REVENUE: | 136,500 | | 65,261 | 71,239 | 48% | (48,489) |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| COST OF SALES - DESKBOOKS | 4,000 | - | 2,665 | 1,336 | 67% | 669 |
| COST OF SALES - SECTION PUBLICATION | 500 | - | 355 | 145 | 71% | 62 |
| SPLITS TO SECTIONS | 300 | - | 96 | 204 | 32% | 154 |
| DESKBOOK ROYALTIES | 300 | - | 198 | 102 | 66% | 52 |
| OBSOLETE INVENTORY | 21,000 | - | 4,122 | 16,878 | 20% | 13,378 |
| STAFF MEMBERSHIP DUES | 225 | 218 | 466 | (241) | 207% | (279) |
| SUBSCRIPTIONS | 50 | - | 43 | 7 | 86% | (1) |
| TOTAL DIRECT EXPENSES: | 26,375 | 218 | 7,944 | 18,431 | 30% | 14,035 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (1.65 FTE) | 155,883 | 12,990 | 131,347 | 24,535 | 84% | (1,445) |
| BENEFITS EXPENSE | 51,896 | 4,239 | 42,271 | 9,625 | 81% | 976 |
| OTHER INDIRECT EXPENSE | 48,612 | 2,666 | 36,684 | 11,928 | 75% | 3,826 |
| TOTAL INDIRECT EXPENSES: | 256,391 | 19,896 | 210,302 | 46,089 | 82% | 3,357 |
| TOTAL ALL EXPENSES: | 282,766 | 20,114 | 218,247 | 64,519 | 77% | 17,391 |
| NET INCOME (LOSS): | (146,266) | (20,114) | (152,985) | 6,719 | 105% | (31,097) |

Washington State Bar Association Statement of Activities For the Period from July 1, 2024 to July 31, 2024 83% OF YEAR COMPLETE

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVOI | YEAR TO DATE VARIANCE RABLE/(UNFAVORABLE) |
|------------------------------|---------------------------|------------------|-----------------|----------------------|------------------------------|---|
| DISCIPLINE | | | | | | |
| REVENUE: | | | | | | |
| AUDIT REVENUE | 1,000 | | 170 | 830 | 17% | (663) |
| RECOVERY OF DISCIPLINE COSTS | 100,000 | 3,601 | 41,424 | 58,576 | 41% | (41,910) |
| DISCIPLINE HISTORY SUMMARY | 18,000 | 2,070 | 15,390 | 2,610 | 86% | 390 |
| TOTAL REVENUE: | 119,000 | 5,671 | 56,984 | 62,016 | 48% | (42,183) |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| DEPRECIATION-SOFTWARE | 11,539 | _ | _ | 11,539 | 0% | 9,615 |
| PUBLICATIONS PRODUCTION | 300 | _ | _ | 300 | 0% | 250 |
| STAFF TRAVEL/PARKING | 15,000 | 1,286 | 9,660 | 5,341 | 64% | 2,841 |
| STAFF MEMBERSHIP DUES | 7,365 | - | 6,418 | 947 | 87% | (280) |
| TELEPHONE | 4,800 | 181 | 2,378 | 2,422 | 50% | 1,622 |
| COURT REPORTERS | 60,000 | 2,089 | 54,359 | 5,641 | 91% | (4,359) |
| OUTSIDE COUNSEL/AIC | 1,000 | - | 250 | 750 | 25% | 584 |
| LITIGATION EXPENSES | 40,000 | 772 | 39,931 | 69 | 100% | (6,597) |
| DISABILITY EXPENSES | 9,000 | 2,888 | 4,301 | 4,699 | 48% | 3,199 |
| TRANSLATION SERVICES | 1,000 | - | 8,538 | (7,538) | 854% | (7,705) |
| STAFF CONFERENCE & TRAINING | 34,627 | 2,780 | 19,752 | 14,875 | 57% | 9,104 |
| TOTAL DIRECT EXPENSES: | 184,630 | 9,994 | 145,586 | 39,044 | 79% | 8,273 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (38.00 FTE) | 3,795,327 | 317,650 | 3,110,533 | 684,795 | 82% | 52,240 |
| BENEFITS EXPENSE | 1,130,160 | 94,439 | 924,127 | 206,034 | 82% | 17,674 |
| OTHER INDIRECT EXPENSE | 1,119,549 | 61,447 | 845,333 | 274,216 | 76% | 87,624 |
| TOTAL INDIRECT EXPENSES: | 6,045,036 | 473,537 | 4,879,992 | 1,165,044 | 81% | 157,538 |
| TOTAL ALL EXPENSES: | 6,229,667 | 483,531 | 5,025,578 | 1,204,089 | 81% | 165,811 |
| NET INCOME (LOSS): | (6,110,667) | (477,860) | (4,968,594) | (1,142,073) | 81% | 123,628 |

Statement of Activities
For the Period from July 1, 2024 to July 31, 2024

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVOI | YEAR TO DATE VARIANCE RABLE/(UNFAVORABLE) |
|-----------------------------|---------------------------|------------------|-----------------|----------------------|------------------------------|---|
| DIVERSITY | | | | | | |
| REVENUE: | | | | | | |
| DONATIONS | 135,000 | - | 135,000 | - | 100% | 22,500 |
| TOTAL REVENUE: | 135,000 | | 135,000 | | 100% | 22,500 |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| STAFF TRAVEL/PARKING | 1,500 | 20 | 285 | 1,215 | 19% | 965 |
| STAFF MEMBERSHIP DUES | 550 | - | 90 | 460 | 16% | 368 |
| COMMITTEE FOR DIVERSITY | 3,800 | 1,681 | 1,942 | 1,858 | 51% | 1,225 |
| DIVERSITY EVENTS & PROJECTS | 31,800 | 1,493 | 2,468 | 29,332 | 8% | 24,032 |
| SURVEYS | 17,500 | 7,500 | 17,500 | - | 100% | (2,917) |
| STAFF CONFERENCE & TRAINING | 2,000 | - | 2,000 | - | 100% | (333) |
| CONSULTING SERVICES | 60,550 | 15,775 | 41,275 | 19,275 | 68% | 9,184 |
| TOTAL DIRECT EXPENSE: | 117,700 | 26,469 | 65,559 | 52,141 | 56% | 32,524 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (2.69 FTE) | 212,559 | 18,818 | 116,663 | 95,897 | 55% | 60,470 |
| BENEFITS EXPENSE | 70,525 | 5,512 | 35,986 | 34,539 | 51% | 22,785 |
| OTHER INDIRECT EXPENSE | 79,252 | 4,351 | 59,852 | 19,400 | 76% | 6,191 |
| TOTAL INDIRECT EXPENSES: | 362,337 | 28,680 | 212,501 | 149,836 | 59% | 89,447 |
| TOTAL ALL EXPENSES: | 480,037 | 55,149 | 278,060 | 201,977 | 58% | 121,971 |
| NET INCOME (LOSS): | (345,037) | (55,149) | (143,060) | (201,977) | 41% | 144,471 |

Statement of Activities
For the Period from July 1, 2024 to July 31, 2024

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE RABLE/(UNFAVORABLE) |
|---|---------------------------|------------------|-----------------|----------------------|-----------------------------|---|
| ETHICS, WELLNESS, & PRACTICE (MWP-PMA-PRP) REVENUE: | | | | | | |
| DIVERSIONS | 7,500 | 550 | 11,050 | (3,550) | 147% | 4,800 |
| ROYALTIES | 62,000 | 5,483 | 56,717 | 5,283 | 91% | 5,051 |
| TOTAL REVENUE: | 69,500 | 6,033 | 67,767 | 1,733 | 98% | 9,851 |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| STAFF MEMBERSHIP DUES | 1,350 | - | 517 | 833 | 38% | 608 |
| MEMBER WELLNESS COUNCIL | 1,000 | - | - | 1,000 | 0% | 833 |
| STAFF TRAVEL/PARKING | 2,250 | - | 1,968 | 282 | 87% | (93) |
| STAFF CONFERENCE & TRAINING | 572 | - | 527 | 45 | 92% | (50) |
| SUBSCRIPTIONS | 1,200 | 110 | 1,103 | 97 | 92% | (103) |
| CPE COMMITTEE | 1,000 | - | 386 | 614 | 39% | 447 |
| FASTCASE | 75,000 | - | 84,042 | (9,042) | 112% | (21,542) |
| TOTAL DIRECT EXPENSES: | 82,372 | 110 | 88,543 | (6,171) | 107% | (19,899) |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (3.53 FTE) | 355,322 | 29,917 | 301,017 | 54,305 | 85% | (4,915) |
| BENEFITS EXPENSE | 148,925 | 12,289 | 121,634 | 27,291 | 82% | 2,470 |
| OTHER INDIRECT EXPENSE | 104,000 | 5,731 | 78,838 | 25,162 | 76% | 7,829 |
| TOTAL INDIRECT EXPENSES: | 608,247 | 47,936 | 501,489 | 106,758 | 82% | 5,384 |
| TOTAL ALL EXPENSES: | 690,619 | 48,047 | 590,031 | 100,588 | 85% | (14,516) |
| NET INCOME (LOSS): | (621,119) | (42,013) | (522,264) | (98,855) | 84% | (4,665) |

Washington State Bar Association
Statement of Activities
For the Period from July 1, 2024 to July 31, 2024
83% OF YEAR COMPLETE

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE DRABLE/(UNFAVORABLE) |
|-------------------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|--|
| FINANCE | | | | | | |
| REVENUE: | | - | | · | | |
| INTEREST INCOME ** MISCELLANEOUS | 650,000 | 89,578 30 | 884,633 30 | (234,633) (30) | 136% | 342,966 30 |
| TOTAL REVENUE: | 650,000 | 89,608 | 884,663 | (234,663) | 136% | 342,996 |
| DIRECT EXPENSES: | | | | | | |
| STAFF TRAVEL/PARKING | 1,500 | 36 | 3,675 | (2,175) | 245% | (2,425) |
| STAFF CONFERENCE & TRAINING | 520 | - | 263 | 257 | 51% | 170 |
| STAFF MEMBERSHIP DUES | 620 | - | 613 | 7 | 99% | (97) |
| TOTAL DIRECT EXPENSES: | 2,640 | 36 | 4,551 | (1,911) | 172% | (2,351) |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (6.92 FTE) | 714,291 | 57,828 | 591,695 | 122,596 | 83% | 3,547 |
| BENEFITS EXPENSE | 232,902 | 19,979 | 182,282 | 50,620 | 78% | 11,803 |
| OTHER INDIRECT EXPENSE | 203,876 | 11,204 | 154,136 | 49,740 | 76% | 15,761 |
| TOTAL INDIRECT EXPENSES: | 1,151,069 | 89,011 | 928,113 | 222,956 | 81% | 31,111 |
| TOTAL ALL EXPENSES: | 1,153,709 | 89,047 | 932,664 | 221,045 | 81% | 28,760 |
| NET INCOME (LOSS): | (503,709) | 561 | (48,001) | (455,707) | 10% | 371,756 |

^{**}Budget reallocations apply to this line item. For details, see FY24 Budget Reallocations memo(s) included in the Board of Governors meeting materials.

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE RABLE/(UNFAVORABLE) |
|-----------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|---|
| FOUNDATION | | | | | | |
| REVENUE: | | | | | | |
| TOTAL REVENUE: | <u> </u> | | | <u> </u> | | - |
| DIRECT EXPENSES: | | | | | | |
| CONSULTING SERVICES | 3,000 | _ | 3,000 | _ | 100% | (500) |
| PRINTING & COPYING | 700 | _ | 442 | 258 | 63% | 141 |
| STAFF TRAVEL/PARKING | 900 | _ | - | 900 | 0% | 750 |
| SUPPLIES | 150 | - | - | 150 | 0% | 125 |
| BOARD OF TRUSTEES | 3,250 | - | 474 | 2,776 | 15% | 2,234 |
| EQUIPMENT/HARDWARE/SOFTWARE | - | 220 | 1,736 | (1,736) | | (1,736) |
| POSTAGE | 350 | - | 38 | 312 | 11% | 253 |
| STAFF CONFERENCE & TRAINING | 2,300 | 1,194 | 1,473 | 827 | 64% | 444 |
| TOTAL DIRECT EXPENSES: | 10,650 | 1,413 | 7,163 | 3,487 | 67% | 1,712 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (1.05 FTE) | 100,026 | 8,531 | 83,878 | 16,148 | 84% | (523) |
| BENEFITS EXPENSE | 38,468 | 3,198 | 31,313 | 7,155 | 81% | 744 |
| OTHER INDIRECT EXPENSE | 30,935 | 1,708 | 23,490 | 7,444 | 76% | 2,289 |
| TOTAL INDIRECT EXPENSES: | 169,428 | 13,437 | 138,681 | 30,747 | 82% | 2,509 |
| TOTAL ALL EXPENSES: | 180,078 | 14,850 | 145,845 | 34,234 | 81% | 4,221 |
| NET INCOME (LOSS): | (180,078) | (14,850) | (145,845) | (34,234) | 81% | 4,221 |

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE RABLE/(UNFAVORABLE) |
|------------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|---|
| HUMAN RESOURCES REVENUE: | | | | | | |
| TOTAL REVENUE: | | | | | | <u> </u> |
| DIRECT EXPENSES: | | | | | | |
| STAFF TRAVEL/PARKING | 700 | 8 | 44 | 656 | 6% | 539 |
| STAFF MEMBERSHIP DUES | 1,000 | - | 1,036 | (36) | 104% | (203) |
| SUBSCRIPTIONS | 1,000 | - | 1,818 | (818) | 182% | (985) |
| STAFF TRAINING- GENERAL | 12,912 | - | 7,231 | 5,681 | 56% | 3,529 |
| RECRUITING AND ADVERTISING | 8,000 | 5 | 4,794 | 3,206 | 60% | 1,873 |
| PAYROLL PROCESSING | 50,000 | 4,371 | 35,646 | 14,354 | 71% | 6,020 |
| SALARY SURVEYS | 1,500 | - | 1,973 | (473) | 132% | (723) |
| CONSULTING SERVICES | 2,000 | - | - | 2,000 | 0% | 1,667 |
| TRANSFER TO INDIRECT EXPENSE | (77,112) | (4,384) | (52,543) | (24,569) | 68% | (11,717) |
| TOTAL DIRECT EXPENSES: | - | | | | | - |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (4.00 FTE) | 608,465 | 59,559 | 417,321 | 191,144 | 69% | 89,733 |
| ALLOWANCE FOR OPEN POSITIONS | (200,000) | - | - | (200,000) | 0% | (166,667) |
| BENEFITS EXPENSE | 98,842 | 6,868 | 118,963 | (20,122) | 120% | (36,595) |
| OTHER INDIRECT EXPENSE | 117,847 | 6,479 | 89,135 | 28,712 | 76% | 9,071 |
| TOTAL INDIRECT EXPENSES: | 625,154 | 72,907 | 625,419 | (265) | 100% | (104,457) |
| TOTAL ALL EXPENSES: | 625,154 | 72,907 | 625,419 | (265) | 100% | (104,457) |
| NET INCOME (LOSS): | (625,154) | (72,907) | (625,419) | 265 | 100% | (104,457) |

Statement of Activities
For the Period from July 1, 2024 to July 31, 2024

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE RABLE/(UNFAVORABLE) |
|------------------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|---|
| LAW CLERK PROGRAM | | | | | | |
| REVENUE: | | | | | | |
| LAW CLERK FEES | 204,000 | | 191,568 | 12,432 | 94% | 21,568 |
| LAW CLERK APPLICATION FEES | 3,200 | 600 | 4,500 | (1,300) | 141% | 1,833 |
| TOTAL REVENUE: | 207,200 | 600 | 196,068 | 11,132 | 95% | 23,401 |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| SUBSCRIPTIONS | 250 | - | - | 250 | 0% | 208 |
| DEPRECIATION | 4,675 | - | - | 4,675 | 0% | 3,896 |
| CHARACTER & FITNESS INVESTIGATIONS | 100 | - | - | 100 | 0% | 83 |
| LAW CLERK BOARD EXPENSE | 8,000 | - | 4,894 | 3,106 | 61% | 1,772 |
| STAFF TRAVEL/PARKING | 500 | - | 24 | 476 | 5% | 393 |
| SOFTWARE HOSTING | 1,210 | 109 | 1,070 | 140 | 88% | (62) |
| LAW CLERK OUTREACH | 5,000 | - | 73 | 4,927 | 1% | 4,094 |
| TOTAL DIRECT EXPENSES: | 19,735 | 109 | 6,061 | 13,674 | 31% | 10,385 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (1.23 FTE) | 100,677 | 8,483 | 84,522 | 16,154 | 84% | (625) |
| BENEFITS EXPENSE | 31,257 | 2,465 | 25,009 | 6,248 | 80% | 1,038 |
| OTHER INDIRECT EXPENSE | 36,238 | 1,988 | 27,352 | 8,886 | 75% | 2,847 |
| TOTAL INDIRECT EXPENSES: | 168,171 | 12,936 | 136,883 | 31,288 | 81% | 3,259 |
| TOTAL ALL EXPENSES: | 187,907 | 13,045 | 142,945 | 44,962 | 76% | 13,644 |
| NET INCOME (LOSS): | 19,293 | (12,445) | 53,123 | (33,830) | 275% | 37,046 |

Statement of Activities
For the Period from July 1, 2024 to July 31, 2024

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE RABLE/(UNFAVORABLE) |
|-----------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|---|
| LEGISLATIVE REVENUE: | | | | | | |
| TOTAL REVENUE: | | | | | | - |
| DIRECT EXPENSES: | | | | | | |
| STAFF TRAVEL/PARKING | 2,500 | _ | 83 | 2,417 | 3% | 2,000 |
| STAFF MEMBERSHIP DUES | 450 | - | 130 | 320 | 29% | 245 |
| JUD RECOMMEND COMMITTEE | 2,250 | - | - | 2,250 | 0% | 1,875 |
| SUBSCRIPTIONS | 2,000 | - | 1,985 | 16 | 99% | (318) |
| TELEPHONE | 485 | 48 | 481 | 4 | 99% | (76) |
| OLYMPIA RENT | 1,500 | - | - | 1,500 | 0% | 1,250 |
| CONTRACT LOBBYIST | 12,500 | - | 12,500 | - | 100% | (2,083) |
| LEGISLATIVE COMMITTEE | 1,250 | - | 2 | 1,248 | 0% | 1,040 |
| BOG LEGISLATIVE COMMITTEE | 300 | - | - | 300 | 0% | 250 |
| STAFF CONFERENCE & TRAINING | 2,500 | - | 1,736 | 764 | 69% | 347 |
| TOTAL DIRECT EXPENSES: | 25,735 | 48 | 16,916 | 8,819 | 66% | 4,530 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (1.70 FTE) | 152,783 | 12,752 | 127,591 | 25,193 | 84% | (271) |
| BENEFITS EXPENSE | 52,771 | 4,310 | 42,761 | 10,010 | 81% | 1,215 |
| OTHER INDIRECT EXPENSE | 50,085 | 2,760 | 37,971 | 12,114 | 76% | 3,767 |
| TOTAL INDIRECT EXPENSES: | 255,640 | 19,822 | 208,322 | 47,318 | 81% | 4,711 |
| TOTAL ALL EXPENSES: | 281,375 | 19,870 | 225,238 | 56,136 | 80% | 9,241 |
| NET INCOME (LOSS): | (281,375) | (19,870) | (225,238) | (56,136) | 80% | 9,241 |

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE DRABLE/(UNFAVORABLE) |
|--------------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|--|
| LICENSING & MEMBERSHIP RECORDS | | | | | | |
| REVENUE: | | | | | | |
| STATUS CERTIFICATE FEES | 27,000 | 2,350 | 24,450 | 2,550 | 91% | 1,950 |
| INVESTIGATION FEES | 20,000 | 2,200 | 24,200 | (4,200) | 121% | 7,533 |
| PRO HAC VICE | 400,000 | 52,227 | 420,932 | (20,932) | 105% | 87,599 |
| MEMBER CONTACT INFORMATION | 3,700 | - | 5,706 | (2,006) | 154% | 2,623 |
| PHOTO BAR CARD SALES | 200 | 12 | 228 | (28) | 114% | 61 |
| TOTAL REVENUE: | 450,900 | 56,789 | 475,516 | (24,616) | 105% | 99,766 |
| DIRECT EXPENSES: | | | | | | |
| POSTAGE | 17,652 | <u>-</u> | 14,599 | 3,053 | 83% | 111 |
| CONSULTING SERVICES ** | 12,000 | _ | 6,000 | 6,000 | 50% | 4,000 |
| SOFTWARE HOSTING | 15,125 | 1,363 | 13,379 | 1,746 | 88% | (775) |
| TOTAL DIRECT EXPENSES: | 44,777 | 1,363 | 33,978 | 10,799 | 76% | 3,336 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (3.83 FTE) | 401,688 | 38,545 | 347,005 | 54,684 | 86% | (12,264) |
| BENEFITS EXPENSE | 137,867 | 12,129 | 113,708 | 24,159 | 82% | 1,181 |
| OTHER INDIRECT EXPENSE | 112,839 | 6,198 | 85,274 | 27,565 | 76% | 8,759 |
| TOTAL INDIRECT EXPENSES: | 652,394 | 56,873 | 545,987 | 106,407 | 84% | (2,325) |
| TOTAL ALL EXPENSES: | 697,171 | 58,236 | 579,965 | 117,206 | 83% | 1,011 |
| NET INCOME (LOSS): | (246,271) | (1,447) | (104,449) | (141,822) | 42% | 100,777 |

^{**}Budget reallocations apply to this line item. For details, see FY24 Budget Reallocations memo(s) included in the Board of Governors meeting materials.

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE PRABLE/(UNFAVORABLE) |
|---|---------------------------|------------------|-----------------|----------------------|-----------------------------|--|
| LIMITED LICENSE LEGAL TECHNICIAN PROGRAM | | | | | | |
| REVENUE: | | | | | | |
| SEMINAR REGISTRATIONS | 2,000 | - | 1,045 | 955 | 52% | (622) |
| LLLT LICENSE FEES | 18,562 | 1,315 | 12,633 | 5,929 | 68% | (2,836) |
| LLLT LATE LICENSE FEES | - | - | 404 | (404) | | 404 |
| INVESTIGATION FEES | - | - | 100 | (100) | | 100 |
| MCLE LATE FEES | 150 | - | 450 | (300) | 300% | 325 |
| TOTAL REVENUE: | 20,712 | 1,315 | 14,631 | 6,081 | 71% | (2,629) |
| DIRECT EXPENSES: | | | | - | | |
| | | | | | | |
| LLLT BOARD | 14,240 | - | 1,118 | 13,122 | 8% | 10,748 |
| TOTAL DIRECT EXPENSES: | 14,240 | | 1,118 | 13,122 | 8% | 10,748 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (0.53 FTE) | 51,460 | 4,371 | 43,156 | 8,304 | 84% | (272) |
| BENEFITS EXPENSE | 14,055 | 1,157 | 11,385 | 2,670 | 81% | 328 |
| OTHER INDIRECT EXPENSE | 15,615 | 865 | 11,906 | 3,709 | 76% | 1,106 |
| TOTAL INDIRECT EXPENSES: | 81,130 | 6,393 | 66,447 | 14,683 | 82% | 1,162 |
| TOTAL ALL EXPENSES: | 95,370 | 6,393 | 67,565 | 27,805 | 71% | 11,910 |
| NET INCOME (LOSS): | (74,658) | (5,078) | (52,934) | (21,724) | 71% | 9,281 |

Statement of Activities
For the Period from July 1, 2024 to July 31, 2024

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE PRABLE/(UNFAVORABLE) |
|--------------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|--|
| LIMITED PRACTICE OFFICERS | | | | | | |
| REVENUE: | | | | | | |
| INVESTIGATION FEES | 200 | _ | 1,100 | (900) | 550% | 933 |
| MCLE LATE FEES | 4,000 | _ | 3,150 | 850 | 79% | (183) |
| LPO EXAMINATION FEES | 25,300 | (300) | 20,900 | 4,400 | 83% | (183) |
| LPO LICENSE FEES | 170,000 | 13,051 | 131,284 | 38,716 | 77% | (10,383) |
| LPO LATE LICENSE FEES | 2,500 | - | 3,600 | (1,100) | 144% | 1,517 |
| TOTAL REVENUE: | 202,000 | 12,751 | 160,034 | 41,966 | 79% | (8,299) |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| FACILITY, PARKING, FOOD | 6,300 | 1,838 | 4,083 | 2,217 | 65% | 1,167 |
| EXAM WRITING | 9,000 | - | 8,400 | 600 | 93% | (900) |
| LPO BOARD | 4,000 | - | 278 | 3,722 | 7% | 3,055 |
| LPO OUTREACH | 1,000 | - | - | 1,000 | 0% | 833 |
| EQUIPMENT, HARDWARE & SOFTWARE | 1,000 | - | 1,240 | (240) | 124% | (407) |
| PRINTING & COPYING | 200 | - | 123 | 77 | 62% | 43 |
| SUPPLIES | 100 | - | 113 | (13) | 113% | (30) |
| SOFTWARE HOSTING | 3,025 | 273 | 2,676 | 349 | 88% | (155) |
| TOTAL DIRECT EXPENSES: | 24,625 | 2,111 | 16,913 | 7,712 | 69% | 3,608 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (0.78 FTE) | 69,420 | 5,872 | 58,197 | 11,223 | 84% | (347) |
| BENEFITS EXPENSE | 19,678 | 1,530 | 15,735 | 3,943 | 80% | 663 |
| OTHER INDIRECT EXPENSE | 22,980 | 1,263 | 17,376 | 5,604 | 76% | 1,774 |
| TOTAL INDIRECT EXPENSES: | 112,079 | 8,665 | 91,309 | 20,770 | 81% | 2,090 |
| TOTAL ALL EXPENSES: | 136,704 | 10,776 | 108,222 | 28,482 | 79% | 5,698 |
| NET INCOME (LOSS): | 65,296 | 1,975 | 51,812 | 13,484 | 79% | (2,601) |

Statement of Activities
For the Period from July 1, 2024 to July 31, 2024

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE RABLE/(UNFAVORABLE) |
|---|---------------------------|------------------|-----------------|----------------------|-----------------------------|---|
| MEMBER SERVICES & ENGAGEMENT | | | | | | |
| | | | | | | |
| TEAM | | | | | | |
| (LLB-MINI-MSE-NME) | | | | | | |
| REVENUE: | | | | | | |
| ROYALTIES | 10,800 | 1,200 | 11,567 | (767) | 107% | 2,567 |
| NMP PRODUCT SALES | 40,000 | 3,126 | 100,545 | (60,545) | 251% | 67,212 |
| DIGITAL VIDEO SALES | 20,000 | 637 | 25,039 | (5,039) | 125% | 8,372 |
| SPONSORSHIPS | 9,000 | - | 11,566 | (2,566) | 129% | 4,066 |
| SEMINAR REGISTRATIONS | 15,000 | - | 18,435 | (3,435) | 123% | 5,935 |
| TRIAL ADVOCACY PROGRAM | 12,000 | - | 12,098 | (98) | 101% | 2,098 |
| TOTAL REVENUE: | 106,800 | 4,963 | 179,250 | (72,450) | 168% | 90,250 |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| STAFF TRAVEL/PARKING | 2,500 | - | 20 | 2,480 | 1% | 2,063 |
| STAFF CONFERENCE & TRAINING | 250 | - | 339 | (89) | 136% | (131) |
| SMALL TOWN AND RURAL COMMITTEE | 5,000 | - | - | 5,000 | 0% | 4,167 |
| PRINTING & COPYING | 1,300 | - | - | 1,300 | 0% | 1,083 |
| NEW LAWYER OUTREACH | 1,000 | - | - | 1,000 | 0% | 833 |
| DISABILITY ACCOMMODATIONS | 2,000 | - | - | 2,000 | 0% | 1,667 |
| HONORARIUM | 1,500 | - | - | 1,500 | 0% | 1,250 |
| YLL SECTION PROGRAM | 1,500 | - | - | 1,500 | 0% | 1,250 |
| SMALL TOWN AND RURAL COMMITTEE OUTREACH | | | | | | |
| AND ACTIVITIES | 55,000 | 291 | 26,506 | 28,494 | 48% | 19,328 |
| ON24 OVERAGE CHARGE | 4,500 | - | 6,067 | (1,567) | 135% | (2,317) |
| MEMBER ENGAGEMENT COUNCIL | 1,000 | - | - | 1,000 | 0% | 833 |
| WYLC CLE COMPS | 1,000 | - | - | 1,000 | 0% | 833 |
| WYLC OUTREACH EVENTS | 3,500 | 431 | 941 | 2,559 | 27% | 1,976 |
| SPEAKERS & PROGRAM DEVELOP | 100 | - | - | 100 | 0% | 83 |
| WYL COMMITTEE | 13,500 | 297 | 2,584 | 10,916 | 19% | 8,666 |
| TRIAL ADVOCACY EXPENSES | 1,500 | - | 1,254 | 246 | 84% | (4) |
| RECEPTION/FORUM EXPENSE | 1,000 | - | 149 | 851 | 15% | 684 |
| INSURANCE REBATE | (425) | - | - | (425) | 0% | (354) |
| WYLC SCHOLARSHIPS/DONATIONS/GRANT | 3,000 | - | - | 3,000 | 0% | 2,500 |
| STAFF MEMBERSHIP DUES | 845 | - | 150 | 695 | 18% | 554 |
| LENDING LIBRARY | 4,000 | 35 | 167 | 3,833 | 4% | 3,166 |
| NMP SPEAKERS & PROGRAM DEVELOPMENT | 250 | - | - | 250 | 0% | 208 |
| TOTAL DIRECT EXPENSES: | 103,820 | 1,054 | 38,176 | 65,644 | 37% | 48,341 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (4.64 FTE) | 322,883 | 26,692 | 264,571 | 58,312 | 82% | 4,498 |
| BENEFITS EXPENSE | 112,926 | 9,637 | 86,031 | 26,895 | 76% | 8,074 |
| OTHER INDIRECT EXPENSE | 136,703 | 7,508 | 103,294 | 33,409 | 76% | 10,625 |
| INSURANCE REBATE | (4,060) | | | (4,060) | 0% | (3,383) |
| TOTAL INDIRECT EXPENSES: | 568,452 | 43,837 | 453,896 | 114,556 | 80% | 19,814 |
| TOTAL ALL EXPENSES: | 672,272 | 44,890 | 492,072 | 180,200 | 73% | 68,154 |
| NET INCOME (LOSS): | (565,472) | (39,927) | (312,822) | (252,650) | 55% | 158,404 |
| | | | | | | |

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVOR | YEAR TO DATE VARIANCE RABLE/(UNFAVORABLE) |
|---|---------------------------|------------------|-----------------|----------------------|------------------------------|---|
| OFFICE OF THE EXECUTIVE DIRECTOR | | | | | | |
| REVENUE: | | | | | | |
| TOTAL REVENUE: | | | | | | |
| DIRECT EXPENSES: | | | | | | |
| A E A DEDGAMA ED A DANAG | 15.000 | | 15.045 | (0.15) | 10.00/ | (2.4.2) |
| LEADERSHIP TRAINING | 15,000 | - | 15,947 | (947) | 106% | (3,447) |
| WASHINGTON LEADERSHIP INSTITUTE ED TRAVEL & OUTREACH | 80,000 | - | 80,000 | (505) | 100% | (13,333) |
| STAFF TRAVEL/PARKING | 4,000 | 198 | 4,595 2,087 | (595) 2,363 | 115% 47% | (1,262) |
| STAFF TRAVEL/PARKING STAFF CONFERENCE & TRAINING | 4,450 9,282 | 350 | | 2,363 | 76% | 1,622 651 |
| STAFF CONFERENCE & TRAINING STAFF MEMBERSHIP DUES | 9,282 1,890 | - | 7,084 840 | 1,050 | 44% | 735 |
| TOTAL DIRECT EXPENSES: | 114,622 | 548 | 110,553 | 4,069 | 96% | (15,035) |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (2.90 FTE) | 491,121 | 41,447 | 411,403 | 79,719 | 84% | (2,135) |
| BENEFITS EXPENSE | 126,289 | 11,690 | 111,074 | 15,215 | 88% | (5,833) |
| OTHER INDIRECT EXPENSE | 85,439 | 4,701 | 64,679 | 20,760 | 76% | 6,520 |
| TOTAL INDIRECT EXPENSES: | 702,850 | 57,839 | 587,155 | 115,694 | 84% | (1,447) |
| TOTAL ALL EXPENSES: | 817,472 | 58,387 | 697,709 | 119,763 | 85% | (16,482) |
| NET INCOME (LOSS): | (817,472) | (58,387) | (697,709) | (119,763) | 85% | (16,482) |

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE DRABLE/(UNFAVORABLE) |
|--|---------------------------|------------------|-----------------|----------------------|-----------------------------|--|
| OFFICE OF GENERAL COUNSEL | | | | | | |
| REVENUE: | | | | | | |
| COPY FEES | - | - | 427 | (427) | | 427 |
| TOTAL REVENUE: | | | 427 | (427) | | 427 |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| STAFF MEMBERSHIP DUES | 2,868 | - | 1,225 | 1,643 | 43% | 1,165 |
| COURT RULES COMMITTEE | 1,000 | - | - | 1,000 | 0% | 833 |
| CUSTODIANSHIPS | 5,000 | - | 125 | 4,875 | 2% | 4,042 |
| WILLS | 2,000 | - | - | 2,000 | 0% | 1,667 |
| LITIGATION EXPENSES | 200 | - | - | 200 | 0% | 167 |
| TRANSCRIPTION SERVICES | 2,100 6,000 | - | - | 2,100 5,468 | 0% 9% | 1,750 |
| DISABILITY ACCOMMODATIONS STAFF CONFERENCE & TRAINING | 6,000 6,656 | - | 532 750 | 5,468 5,906 | 11% | 4,468 |
| STAFF CONFERENCE & TRAINING | 0,030 | - | /50 | 3,906 | 11% | 4,797 |
| TOTAL DIRECT EXPENSES: | 25,824 | | 2,632 | 23,192 | 10% | 18,888 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (6.07 FTE) | 682,914 | 68,333 | 584,195 | 98,718 | 86% | (15,101) |
| BENEFITS EXPENSE | 221,400 | 15,218 | 149,377 | 72,023 | 67% | 35,123 |
| OTHER INDIRECT EXPENSE | 178,833 | 9,824 | 135,150 | 43,683 | 76% | 13,877 |
| TOTAL INDIRECT EXPENSES: | 1,083,147 | 93,375 | 868,722 | 214,424 | 80% | 33,900 |
| TOTAL ALL EXPENSES: | 1,108,971 | 93,375 | 871,354 | 237,616 | 79% | 52,788 |
| NET INCOME (LOSS): | (1,108,971) | (93,375) | (870,928) | (238,043) | 79% | 53,215 |

Statement of Activities
For the Period from July 1, 2024 to July 31, 2024

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE PRABLE/(UNFAVORABLE) |
|---|---------------------------|------------------|-----------------|----------------------|-----------------------------|--|
| OFFICE OF GENERAL COUNSEL - DISCIPLINARY BOARD | | | | | | |
| REVENUE: | | | | | | |
| TOTAL REVENUE: | | | | | | |
| DIRECT EXPENSE: | | | | | | |
| STAFF MEMBERSHIP DUES | 100 | _ | _ | 100 | 0% | 83 |
| DISCIPLINARY BOARD EXPENSES | 4,000 | _ | 797 | 3,203 | 20% | 2,537 |
| CHIEF HEARING OFFICER | 40,000 | 3,333 | 33,330 | 6,670 | 83% | 3 |
| COURT REPORTERS ** | 500 | 300 | 37,461 | (36,961) | 7492% | (37,044) |
| HEARING OFFICER EXPENSES | 4,000 | - | 163 | 3,837 | 4% | 3,170 |
| HEARING OFFICER TRAINING | 400 | - | - | 400 | 0% | 333 |
| APPOINTED COUNSEL | 48,000 | 4,200 | 41,200 | 6,800 | 86% | (1,200) |
| DISCIPLINARY SELECTION PANEL | 1,000 | - | - | 1,000 | 0% | 833 |
| TOTAL DIRECT EXPENSES: | 98,000 | 7,833 | 112,950 | (14,950) | 115% | (31,284) |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (1.40 FTE) | 129,192 | 10,746 | 112,419 | 16,773 | 87% | (4,759) |
| BENEFITS EXPENSE | 34,681 | 2,802 | 31,027 | 3,655 | 89% | (2,125) |
| OTHER INDIRECT EXPENSE | 41,247 | 2,269 | 31,213 | 10,033 | 76% | 3,159 |
| TOTAL INDIRECT EXPENSES: | 205,120 | 15,817 | 174,658 | 30,461 | 85% | (3,725) |
| TOTAL ALL EXPENSES: | 303,120 | 23,650 | 287,609 | 15,511 | 95% | (35,009) |
| NET INCOME (LOSS): | (303,120) | (23,650) | (287,609) | (15,511) | 95% | (35,009) |

^{**}Budget reallocations apply to this line item. For details, see FY24 Budget Reallocations memo(s) included in the Board of Governors meeting materials.

Statement of Activities
For the Period from July 1, 2024 to July 31, 2024

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE RABLE/(UNFAVORABLE) |
|---------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|---|
| PRACTICE OF LAW BOARD | | | | | | |
| REVENUE: | | | | | | |
| TOTAL REVENUE: | | | | | | <u> </u> |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| PRACTICE OF LAW BOARD | 12,000 | - | 1,157 | 10,843 | 10% | 8,843 |
| TOTAL DIRECT EXPENSES: | 12,000 | | 1,157 | 10,843 | 10% | 8,843 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (0.55 FTE) | 47,419 | 3,700 | 41,467 | 5,953 | 87% | (1,951) |
| BENEFITS EXPENSE | 21,236 | 1,523 | 15,740 | 5,496 | 74% | 1,957 |
| OTHER INDIRECT EXPENSE | 16,204 | 889 | 12,228 | 3,976 | 75% | 1,275 |
| TOTAL INDIRECT EXPENSES: | 84,860 | 6,112 | 69,435 | 15,425 | 82% | 1,281 |
| TOTAL ALL EXPENSES: | 96,860 | 6,112 | 70,592 | 26,267 | 73% | 10,124 |
| NET INCOME (LOSS): | (96,860) | (6,112) | (70,592) | (26,267) | 73% | 10,124 |

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE RABLE/(UNFAVORABLE) |
|-------------------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|---|
| PUBLIC SERVICE PROGRAMS | | | | | | |
| REVENUE: | | | | | | |
| DONATIONS & GRANTS | 130,000 | - | 130,000 | - | 100% | 21,667 |
| TOTAL REVENUE: | 130,000 | | 130,000 | | 100% | 21,667 |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| DONATIONS/SPONSORSHIPS/GRANTS | 292,309 | (12,221) | 158,134 | 134,175 | 54% | 85,457 |
| STAFF TRAVEL/PARKING | 500 | 120 | 333 | 167 | 67% | 84 |
| SURVEYS | 100 | - | - | 100 | 0% | 83 |
| PRO BONO & PUBLIC SERVICE COMMITTEE | 2,500 | - | 782 | 1,718 | 31% | 1,301 |
| PRO BONO CERTIFICATES | 2,000 | - | 75 | 1,925 | 4% | 1,592 |
| TOTAL DIRECT EXPENSES: | 297,409 | (12,101) | 159,324 | 138,085 | 54% | 88,517 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (1.62 FTE) | 128,379 | 9,464 | 97,058 | 31,321 | 76% | 9,924 |
| BENEFITS EXPENSE | 43,223 | 3,023 | 31,155 | 12,067 | 72% | 4,864 |
| OTHER INDIRECT EXPENSE | 47,728 | 2,620 | 36,040 | 11,688 | 76% | 3,733 |
| TOTAL INDIRECT EXPENSES: | 219,330 | 15,107 | 164,253 | 55,077 | 75% | 18,522 |
| TOTAL ALL EXPENSES: | 516,739 | 3,005 | 323,577 | 193,162 | 63% | 107,039 |
| NET INCOME (LOSS): | (386,739) | (3,005) | (193,577) | (193,162) | 50% | 128,705 |

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE ORABLE/(UNFAVORABLE) |
|-------------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|--|
| PUBLICATION & DESIGN SERVICES | | | | | | |
| REVENUE: | | | | | | |
| TOTAL REVENUE: | | | | | | <u> </u> |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| SUBSCRIPTIONS | 200 | - | 88 | 112 | 44% | 78 |
| IMAGE LIBRARY | 4,100 | - | 4,752 | (652) | 116% | (1,335) |
| TOTAL DIRECT EXPENSES: | 4,300 | | 4,840 | (540) | 113% | (1,257) |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (0.89 FTE) | 72,960 | 6,690 | 62,011 | 10,949 | 85% | (1,211) |
| BENEFITS EXPENSE | 23,139 | 1,398 | 18,216 | 4,923 | 79% | 1,066 |
| OTHER INDIRECT EXPENSE | 26,221 | 1,450 | 19,951 | 6,270 | 76% | 1,900 |
| TOTAL INDIRECT EXPENSES: | 122,320 | 9,538 | 100,178 | 22,142 | 82% | 1,755 |
| TOTAL ALL EXPENSES: | 126,620 | 9,538 | 105,018 | 21,602 | 83% | 499 |
| NET INCOME (LOSS): | (126,620) | (9,538) | (105,018) | (21,602) | 83% | 499 |

Statement of Activities
For the Period from July 1, 2024 to July 31, 2024

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE PRABLE/(UNFAVORABLE) |
|--------------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|--|
| REGULATORY SERVICES FTE | | | | | | |
| REVENUE: | | | | | | |
| TOTAL REVENUE: | | | | | | - |
| DIRECT EXPENSES: | | | | | | |
| STAFF MEMBERSHIP DUES | 350 | - | 350 | - | 100% | (58) |
| STAFF CONFERENCE & TRAINING ** | 7,500 | - | 5,913 | 1,587 | 79% | 337 |
| STAFF TRAVEL/PARKING | 650 | 18 | 276 | 374 | 42% | 266 |
| TOTAL DIRECT EXPENSES: | 8,500 | 18_ | 6,539 | 1,961 | 77% | 603 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (2.60 FTE) | 357,120 | 29,319 | 296,193 | 60,928 | 83% | 1,408 |
| BENEFITS EXPENSE | 105,529 | 8,396 | 85,204 | 20,325 | 81% | 2,737 |
| OTHER INDIRECT EXPENSE | 76,601 | 4,210 | 57,922 | 18,679 | 76% | 5,912 |
| TOTAL INDIRECT EXPENSES: | 539,250 | 41,926 | 439,318 | 99,932 | 81% | 10,057 |
| TOTAL ALL EXPENSES: | 547,750 | 41,944 | 445,857 | 101,893 | 81% | 10,660 |
| NET INCOME (LOSS): | (547,750) | (41,944) | (445,857) | (101,893) | 81% | 10,601 |

^{**}Budget reallocations apply to this line item. For details, see FY24 Budget Reallocations memo(s) included in the Board of Governors meeting materials.

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE RABLE/(UNFAVORABLE) |
|-----------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|---|
| SERVICE CENTER | | | | | | |
| REVENUE: | | | | | | |
| TOTAL REVENUE: | | | | | | |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| STAFF TRAVEL/PARKING | 2,376 | 198 | 1,980 | 396 | 83% | - |
| STAFF CONFERENCE & TRAINING | 2,184 | - | - | 2,184 | 0% | 1,820 |
| TOTAL DIRECT EXPENSES: | 4,560 | 198 | 1,980 | 2,580 | 43% | 1,820 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (5.78 FTE) | 394,527 | 35,548 | 337,849 | 56,678 | 86% | (9,076) |
| BENEFITS EXPENSE | 160,136 | 12,698 | 129,691 | 30,445 | 81% | 3,756 |
| OTHER INDIRECT EXPENSE | 170,289 | 9,356 | 128,715 | 41,575 | 76% | 13,193 |
| TOTAL INDIRECT EXPENSES: | 724,952 | 57,602 | 596,254 | 128,698 | 82% | 7,873 |
| TOTAL ALL EXPENSES: | 729,512 | 57,800 | 598,234 | 131,278 | 82% | 9,693 |
| NET INCOME (LOSS): | (729,512) | (57,800) | (598,234) | (131,278) | 82% | 9,693 |

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE RABLE/(UNFAVORABLE) |
|------------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|---|
| SECTIONS ADMINISTRATION | | | | | | |
| REVENUE: | | | | | | |
| REIMBURSEMENTS FROM SECTIONS | 297,786 | 824 | 365,054 | (67,268) | 123% | 116,899 |
| TOTAL REVENUE: | 297,786 | 824 | 365,054 | (67,268) | 123% | 116,899 |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| STAFF TRAVEL/PARKING | 1,000 | _ | 59 | 941 | 6% | 775 |
| SUBSCRIPTIONS | 350 | 331 | 331 | 19 | 95% | (39) |
| SECTION/COMMITTEE CHAIR MTGS | 1,000 | - | 80 | 920 | 8% | 753 |
| STAFF CONFERENCE & TRAINING | 500 | - | - | 500 | 0% | 417 |
| STAFF MEMBERSHIP DUES | 200 | - | - | 200 | 0% | 167 |
| TOTAL DIRECT EXPENSES: | 3,050 | 331 | 470 | 2,580 | 15% | 2,072 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (2.58 FTE) | 159,053 | 13,887 | 133,188 | 25,865 | 84% | (644) |
| BENEFITS EXPENSE | 65,223 | 6,515 | 54,416 | 10,808 | 83% | (63) |
| OTHER INDIRECT EXPENSE | 76,011 | 4,187 | 57,600 | 18,412 | 76% | 5,743 |
| TOTAL INDIRECT EXPENSES: | 300,288 | 24,589 | 245,204 | 55,084 | 82% | 5,036 |
| TOTAL ALL EXPENSES: | 303,338 | 24,920 | 245,674 | 57,664 | 81% | 7,108 |
| NET INCOME (LOSS): | (5,552) | (24,096) | 119,380 | (124,932) | -2150% | 124,007 |

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAV | YEAR TO DATE VARIANCE ORABLE/(UNFAVORABLE) |
|--|---------------------------|------------------|-----------------|----------------------|----------------------------|--|
| SECTIONS OPERATIONS | | | | | | |
| REVENUE: | | | | | | |
| SECTION DUES | 438,431 | 1,400 | 563,581 | (125,149) | 129% | 198,221 |
| SEMINAR PROFIT SHARE | 153,875 | - | 23,241 | 130,634 | 15% | (104,988) |
| INTEREST INCOME | 17,147 | - | - | 17,147 | 0% | (14,289) |
| PUBLICATIONS REVENUE | 1,500 | - | 972 | 528 | 65% | (278) |
| OTHER | 78,010 | 1,955 | 37,900 | 40,110 | 49% | (27,108) |
| TOTAL REVENUE: | 688,964 | 3,355 | 625,694 | 63,270 | 91% | 51,557 |
| DIRECT EXPENSES: | | | | | | |
| DIRECT EXPENSES OF SECTION ACTIVITIES | 733,096 | 38,353 | 268,380 | 464,716 | 37% | 342,533 |
| REIMBURSEMENT TO WSBA FOR INDIRECT EXPENSES | 284,470 | 824 | 365,016 | (80,546) | 128% | (127,958) |
| TELLING OF THE TOTAL OF THE EAST OF THE EA | 201,170 | Ü2. | 303,010 | (00,5.0) | 120,0 | (127,550) |
| TOTAL DIRECT EXPENSES: | 1,017,566 | 39,177 | 633,397 | 384,170 | 62% | 214,575 |
| NET INCOME (LOSS): | (328,603) | (35,821.98) | (7,703) | (320,900) | 2% | 266,133 |

Washington State Bar Association
Statement of Activities
For the Period from July 1, 2024 to July 31, 2024
83% OF YEAR COMPLETE

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE PRABLE/(UNFAVORABLE) |
|----------------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|--|
| TECHNOLOGY REVENUE: | | | | | | |
| TOTAL REVENUE: | | | | | | |
| DIRECT EXPENSES: | | | | | | |
| CONSULTING SERVICES | 165,000 | 20,205 | 64,797 | 100,203 | 39% | 72,703 |
| STAFF TRAVEL/PARKING | 1,000 | 54 | 678 | 322 | 68% | 155 |
| STAFF MEMBERSHIP DUES | 200 | - | - | 200 | 0% | 167 |
| TELEPHONE | 95,000 | 12,380 | 73,827 | 21,173 | 78% | 5,340 |
| COMPUTER HARDWARE | 66,200 | 4,042 | 53,001 | 13,199 | 80% | 2,166 |
| COMPUTER SOFTWARE | 330,000 | 9,454 | 267,588 | 62,412 | 81% | 7,412 |
| HARDWARE SERVICE & WARRANTIES | 50,000 | 1,963 | 30,498 | 19,502 | 61% | 11,168 |
| SOFTWARE MAINTENANCE & LICENSING | 380,000 | 7,463 | 328,561 | 51,439 | 86% | (11,895) |
| THIRD PARTY SERVICES ** | 10,000 | 246 | 35,992 | (25,992) | 360% | (27,659) |
| CLOUD INFRASTRUCTURE | 82,000 | 3,005 | 33,126 | 48,874 | 40% | 35,208 |
| STAFF CONFERENCE & TRAINING | 6,000 | - | 823 | 5,177 | 14% | 4,177 |
| TRANSFER TO INDIRECT EXPENSES | (1,185,400) | (58,811) | (888,891) | (296,509) | 75% | (98,942) |
| TOTAL DIRECT EXPENSES: | | | | | | |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (13.00 FTE) ** | 1,434,388 | 116,010 | 1,193,111 | 241,276 | 83% | 2,212 |
| BENEFITS EXPENSE | 480,054 | 33,211 | 360,711 | 119,342 | 75% | 39,333 |
| CAPITAL LABOR & OVERHEAD | (210,000) | (4,976) | (72,965) | (137,035) | 35% | 102,035 |
| OTHER INDIRECT EXPENSE | 383,003 | 21,051 | 289,608 | 93,396 | 76% | 29,562 |
| TOTAL INDIRECT EXPENSES: | 2,087,445 | 165,297 | 1,770,465 | 316,980 | 85% | 173,142 |
| TOTAL ALL EXPENSES: | 2,087,445 | 165,297 | 1,770,465 | 316,980 | 85% | 173,142 |
| NET INCOME (LOSS): | (2,087,445) | (165,297) | (1,770,465) | (316,980) | 85% | (30,928) |

^{**}Budget reallocations apply to this line item. For details, see FY24 Budget Reallocations memo(s) included in the Board of Governors meeting materials.

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAVO | YEAR TO DATE VARIANCE ORABLE/(UNFAVORABLE) |
|-----------------------------|---------------------------|------------------|-----------------|----------------------|-----------------------------|--|
| VOLUNTEER ENGAGEMENT | | | | | | |
| REVENUE: | | | | | | |
| TOTAL REVENUE: | | | | | | |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| POSTAGE | - | - | 571 | (571) | | (571) |
| STAFF MEMBERSHIP DUES | 450 | - | 300 | 150 | 67% | 75 |
| STAFF CONFERENCE & TRAINING | 2,600 | - | 1,749 | 851 | 67% | 418 |
| SUBSCRIPTIONS | 750 | - | 815 | (65) | 109% | (190) |
| ABA DELEGATES | 14,000 | - | 7,487 | 6,513 | 53% | 4,179 |
| TOTAL DIRECT EXPENSES: | 17,800 | - | 10,923 | 6,877 | 61% | 3,911 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (0.60 FTE) | 60,485 | 5,111 | 50,821 | 9,665 | 84% | (416) |
| BENEFITS EXPENSE | 21,371 | 1,768 | 17,401 | 3,971 | 81% | 409 |
| OTHER INDIRECT EXPENSE | 17,677 | 982 | 13,515 | 4,162 | 76% | 1,216 |
| TOTAL INDIRECT EXPENSES: | 99,534 | 7,862 | 81,736 | 17,797 | 82% | 1,208 |
| TOTAL ALL EXPENSES: | 117,334 | 7,862 | 92,659 | 24,675 | 79% | 1,208 |
| NET INCOME (LOSS): | (117,334) | (7,862) | (92,659) | (24,675) | 79% | 5,119 |

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET FAV | YEAR TO DATE VARIANCE ORABLE/(UNFAVORABLE) |
|--|---------------------------------------|------------------|-----------------|----------------------|----------------------------|--|
| INDIRECT EXPENSES: | | | | | | |
| SALARIES | 13,743,352 | 1,122,029 | 11,116,401 | 2,626,951 | 81% | 336,393 |
| TEMPORARY SALARIES | 296,112 | 62,900 | 404,425 | (108,313) | 137% | (157,665) |
| CAPITAL LABOR & OVERHEAD | (210,000) | (4,976) | (72,965) | (137,035) | 35% | (102,035) |
| ALLOWANCE FOR OPEN POSITIONS | (200,000) | - | - | (200,000) | 0% | (166,667) |
| INSURANCE REBATE | (4,060) | - | - | (4,060) | 0% | (3,383) |
| EMPLOYEE ASSISTANCE PLAN | 4,800 | - | 3,600 | 1,200 | 75% | 400 |
| EMPLOYEE SERVICE AWARDS | 1,680 | 60 | 1,360 | 320 | 81% | 40 |
| FICA (EMPLOYER PORTION) | 1,027,685 | 86,529 | 825,779 | 201,907 | 80% | 30,626 |
| L&I INSURANCE | 73,611 | - | 44,493 | 29,119 | 60% | 16,850 |
| WA STATE FAMILY MEDICAL LEAVE (I | 29,686 | 2,443 | 23,517 | 6,169 | 79% | 1,221 |
| MEDICAL (EMPLOYER PORTION) | 1,944,108 | 159,423 | 1,556,178 | 387,929 | 80% | 63,912 |
| RETIREMENT (EMPLOYER PORTION) | 1,292,648 | 100,515 | 1,034,129 | 258,520 | 80% | 43,078 |
| TRANSPORTATION ALLOWANCE | 34,000 | 311 | 28,247 | 5,753 | 83% | 86 |
| UNEMPLOYMENT INSURANCE | 82,748 | 5,621 | 57,840 | 24,908 | 70% | 11,117 |
| TOTAL SALARY & BENEFITS EXPENS | 18,116,370 | 1,534,855 | 15,023,003 | 3,093,367 | 83% | 73,972 |
| WORKPLACE BENEFITS | 52,710 | 2,932 | 30,935 | 21,775 | 59% | 12,990 |
| HUMAN RESOURCES POOLED EXP | 77,112 | 4,384 | 52,543 | 24,569 | 68% | 11,717 |
| MEETING SUPPORT EXPENSES | 7,500 | 683 | 5,953 | 1,547 | 79% | 297 |
| RENT | 1,753,325 | 92,289 | 1,523,123 | 230,202 | 87% | (62,018) |
| MOVE / DOWNSIZE EXPENSES | 98,400 | (10,562) | 36,887 | 61,513 | 37% | 45,113 |
| PERSONAL PROP TAXES-WSBA | 6,650 | 541 | 5,113 | 1,537 | 77% | 428 |
| FURNITURE, MAINT, LH IMP | 73,832 | 1,952 | 25,521 | 48,311 | 35% | 36,005 |
| OFFICE SUPPLIES & EQUIPMENT | 22,564 | 628 | 13,753 | 8,811 | 61% | 5,051 |
| FURN & OFFICE EQUIP DEPRECIATION | | 9,559 | 97,010 | 14,183 | 87% | (4,350) |
| COMPUTER HARDWARE DEPRECIATIO | | 3,193 | 32,932 | 16,994 | 66% | 8,673 |
| COMPUTER SOFTWARE DEPRECIATION | · · · · · · · · · · · · · · · · · · · | 1,610 | 35,141 | 36,646 | 49% | 24,681 |
| INSURANCE | 272,643 | 22,232 | 222,321 | 50,322 | 82% | 4,882 |
| WORK HOME FURNITURE & EQUIP | 14,000 | - | 2,731 | 11,269 | 20% | 8,936 |
| PROFESSIONAL FEES AUDIT | 35,000 | - 10.265 | 38,400 | (3,400) | 110% | (9,233) |
| PROFESSIONAL FEES-LEGAL | 200,000 | 19,365 | 63,342 | 136,658 | 32% | 103,324 |
| ONLINE LEGAL RESEARCH ACCOMODATIONS FUND | 24,359 6,500 | 1,816 | 22,440 | 1,919 6,500 | 92% 0% | (2,141) 5,417 |
| TRANSLATION SERVICES | 12,000 | 735 | 5,720 | 6,280 | 48% | 4,280 |
| TELEPHONE & INTERNET | 33,000 | 2,710 | 26,790 | 6,210 | 81% | 710 |
| POSTAGE - GENERAL | 18,300 | 737 | 7,803 | 10,497 | 43% | 7,447 |
| RECORDS STORAGE | 68,531 | 19,639 | 49,639 | 18,892 | 72% | 7,471 |
| BANK FEES | 50,000 | 354 | 21,721 | 28,279 | 43% | 19,946 |
| PRODUCTION MAINTENANCE & SUPPL | | 296 | 9,156 | 3,344 | 73% | 1,261 |
| COMPUTER POOLED EXPENSES | 1,185,400 | 58,811 | 888,891 | 296,509 | 75% | 98,942 |
| TOTAL OTHER INDIRECT EXPENSES | | 233,905 | 3,217,864 | 1,039,367 | 76% | 329,829 |
| TOTAL INDIRECT EXPENSES: | 22,373,601 | 1,768,760 | 18,240,867 | 4,132,735 | 82% | 403,801 |

Statement of Activities
For the Period from July 1, 2024 to July 31, 2024

| | FISCAL 2024 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE |
|-------------------------------------|---------------------------|------------------|-----------------|----------------------|
| SUMMARY PAGE | | | | |
| ACCESS TO JUSTICE | (340,821) | (22,337) | (230,177) | (110,643) |
| ADMISSIONS/BAR EXAM | (41,106) | (146,056) | 202,586 | (243,692) |
| ADVANCEMENT FTE | (377,799) | (29,502) | (309,488) | (68,311) |
| BAR NEWS | (103,039) | (9,415) | (96,995) | (6,044) |
| BOARD OF GOVERNORS | (572,479) | (68,690) | (373,659) | (198,819) |
| CLE - PRODUCTS | 670,916 | 129,326 | 781,070 | (110,154) |
| CLE - SEMINARS | (411,617) | (28,714) | (264,754) | (146,863) |
| CLIENT PROTECTION FUND | 22,516 | 6,674 | 617,196 | (594,680) |
| CHARACTER & FITNESS BOARD | (179,219) | (11,030) | (123,103) | (56,117) |
| COMMUNICATIONS | (822,014) | (45,913) | (574,533) | (247,480) |
| COMMUNICATIONS FTE | (247,980) | (19,845) | (205,868) | (42,112) |
| DESKBOOKS | (146,266) | (20,114) | (152,985) | 6,719 |
| DISCIPLINE | (6,110,667) | (477,860) | (4,968,594) | (1,142,073) |
| DIVERSITY | (345,037) | (55,149) | (143,060) | (201,977) |
| FINANCE | (503,709) | 561 | (48,001) | (455,707) |
| FOUNDATION | (180,078) | (14,850) | (145,845) | (34,234) |
| HUMAN RESOURCES | (625,154) | (72,907) | (625,419) | 265 |
| LAW CLERK PROGRAM | 19,293 | (12,445) | 53,123 | (33,830) |
| LEGISLATIVE | (281,375) | (19,870) | (225,238) | (56,136) |
| LEGAL LUNCHBOX | (26,930) | (3,259) | (13,605) | (13,325) |
| LICENSE FEES | 17,320,499 | 1,400,510 | 14,297,891 | 3,022,608 |
| LICENSING AND MEMBERSHIP | (246,271) | (1,447) | (104,449) | (141,822) |
| LIMITED LICENSE LEGAL TECHNICIAN | (74,658) | (5,078) | (52,934) | (21,724) |
| LIMITED PRACTICE OFFICERS | 65,296 | (1,275) | 48,562 | 16,734 |
| MANDATORY CLE ADMINISTRATION | 190,171 | 31,117 | 533,493 | (343,322) |
| MEMBER WELLNESS PROGRAM | (232,993) | (18,369) | (187,733) | (45,260) |
| MINI CLE | (116,330) | (9,025) | (94,633) | (21,696) |
| MEMBER SERVICES & ENGAGEMENT | (381,385) | (22,990) | (248,131) | (133,254) |
| NEW MEMBER EDUCATION | (40,828) | (4,653) | 43,547 | (84,375) |
| OFFICE OF GENERAL COUNSEL | (1,108,971) | (93,375) | (870,928) | (238,043) |
| OFFICE OF THE EXECUTIVE DIRECTOR | (817,472) | (58,387) | (697,709) | (119,763) |
| OGC-DISCIPLINARY BOARD | (303,120) | (23,650) | (287,609) | (15,511) |
| PRACTICE OF LAW BOARD | (96,860) | (6,112) | (70,592) | (26,267) |
| PRACTICE MANAGEMENT ASSISTANCE | (150,723) | (5,037) | (139,220) | (11,503) |
| PROFESSIONAL RESPONSIBILITY PROGRAM | (237,403) | (18,608) | (195,311) | (42,092) |
| PUBLIC SERVICE PROGRAMS | (386,739) | (3,005) | (193,577) | (193,162) |
| PUBLICATION & DESIGN SERVICES | (126,620) | (9,538) | (105,018) | (21,602) |
| REGULATORY SERVICES FTE | (547,750) | (41,944) | (445,857) | (101,893) |
| SECTIONS ADMINISTRATION | (5,552) | (24,096) | 119,380 | (124,932) |
| SECTIONS OPERATIONS | (328,603) | (35,822) | (7,703) | (320,900) |
| SERVICE CENTER | (729,512) | (57,800) | (598,234) | (131,278) |
| TECHNOLOGY | (2,087,445) | (165,297) | (1,770,465) | (316,980) |
| VOLUNTEER EDUCATION | (117,334) | (7,862) | (92,659) | (24,675) |
| INDIRECT EXPENSES | 22,373,601 | 1,768,760 | 18,240,867 | 4,132,735 |
| TOTAL OF ALL | (21,210,440) | (1,665,623) | (20,273,628) | (936,811) |
| NET INCOME (LOSS) | (11/21/2) | (162.125) | 2 022 7/2 | (2.105.022) |
| NET INCOME (LOSS) | (1,163,162) | (103,137) | 2,032,762 | (3,195,923) |